

OKLAHOMA BANKERS ASSOCIATION
Meeting of the Board of Directors
11 a.m., Tuesday, Nov. 26, 2024

Zoom link: <https://us06web.zoom.us/j/83216213913?pwd=DQpnaDC0Gc8RmdWiVwZbA0HavfxN2i.1>

Meeting ID: 832 1621 3913

Passcode: 903919

For Telephone audio:

(346) 248 7799

Meeting ID: 832 1621 3913

Passcode: 903919

TENTATIVE AGENDA

- 1) Call to order
- 2) Consent agenda
 - a) Approval of agenda and previous meeting minutes
 - b) Financial statements
- 3) Staff reports
 - a) Education and training
 - b) OBASCO
 - c) GRC and PAC report
 - i) State issues
 - ii) Federal issues
 - iii) PAC report
 - d) Member relations
 - e) External/internal communications
 - f) Fraud department
- 4) Board calling reports
- 5) Other business
- 6) Adjournment

NOTE: ITEMS IN RED FONT INDICATE BOARD ACTION IS REQUIRED.

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AGENDA SUMMARY

Agenda – A tentative agenda for the board meeting on Tuesday is enclosed with this agenda summary for your review.

ANY ITEMS REQUIRING BOARD ACTION APPEAR IN RED.

Consent Agenda — Board minutes — The minutes from the October board meeting and executive committee meeting are in the board packet as **Exhibit A**.

Question Presented: Whether to accept and approve the October board minutes as presented.

Financials — Membership invoices for both banks and strategic members were sent Nov. 1 for the 2025 membership year. Several payments have already been received. One bank and one strategic member have communicated that they will not be renewing their membership.

Following is a summarized view of the consolidated and association-only income statements. Included at the end are several graphs demonstrating various trends. The significant spike in total revenue and net income during the 21-22 fiscal year is a result of receiving PPP funds during that fiscal year.

Consolidated Performance

	Actual	Plan	Prior Year
Income	\$2,127,059	\$2,073,417	\$1,867,209
Expense	<u>1,742,820</u>	<u>1,919,567</u>	<u>1,637,485</u>
Net Profit (Loss)	\$ 384,239	\$ 153,850	\$ 229,724

The consolidated entities have a Net Income of \$384,239 which is significantly better than Plan and Prior Year. On a consolidated basis, Actual Income is greater than Plan by \$53,642/3% and Prior Year by \$259,850/14%. Consolidated Expense is less than Plan (\$176,747/9%) and more than Prior Year (\$105,335/6%).

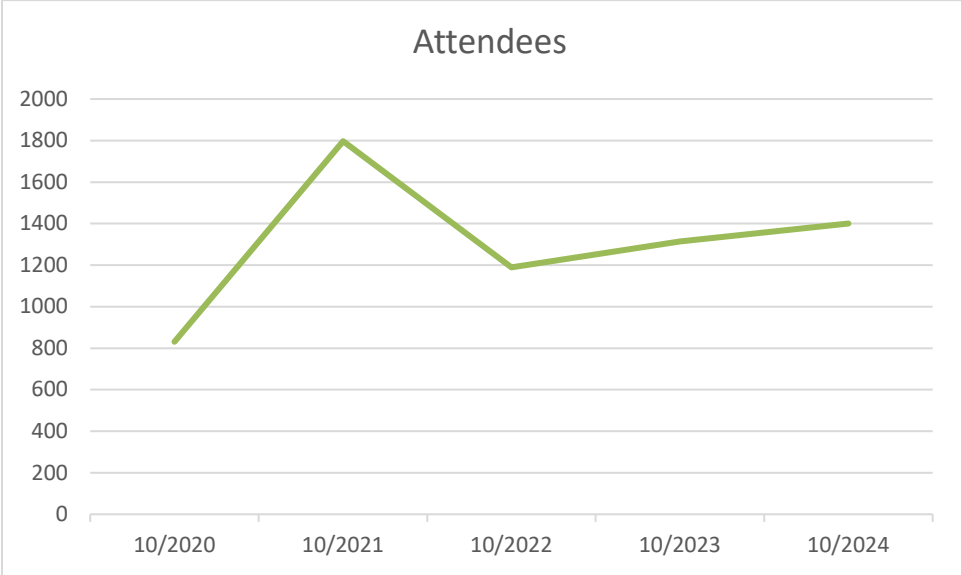
Dues revenues are comparable to Plan and slightly more than Prior Year. Revenue from Convention, Seminars, Schools & Subscriptions is slightly less than Plan and better than Prior Year. Products and Services revenue and Insurance revenue continue to trail both Plan and Prior Year. Advertising & Sponsorship revenue exceeds both Plan and Prior year.

All expenses, by program, are less or comparable to Plan. This should serve as confirmation that variances are based on planned changes. Compared to Prior Year, most program expenses are lower with a few exceptions. Conventions, Seminars & Schools and Endorsements are more than Prior Year but reasonable in comparison to Plan.

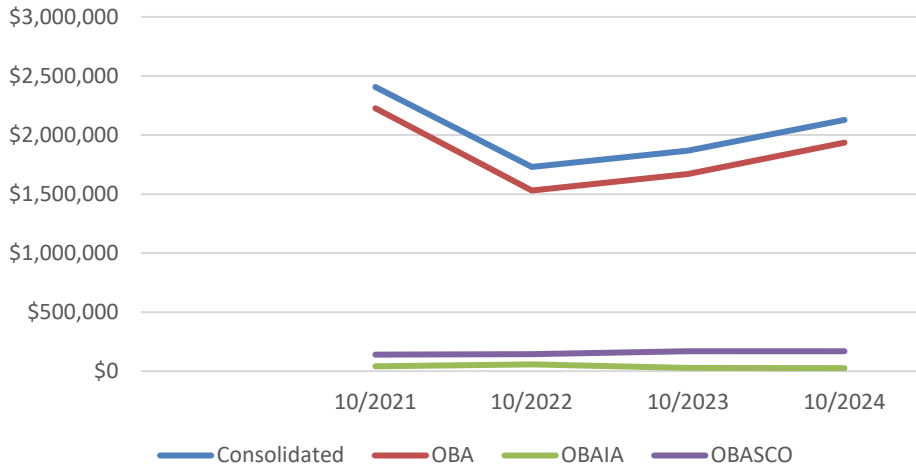
Association Only

	Actual	Plan	Prior Year
Income	\$ 1,934,598	\$ 1,856,085	\$ 1,670,457
Expense	<u>1,498,464</u>	<u>1,644,823</u>	<u>1,411,698</u>
Net Income (Loss)	\$ 436,135	\$ 211,262	\$ 258,759

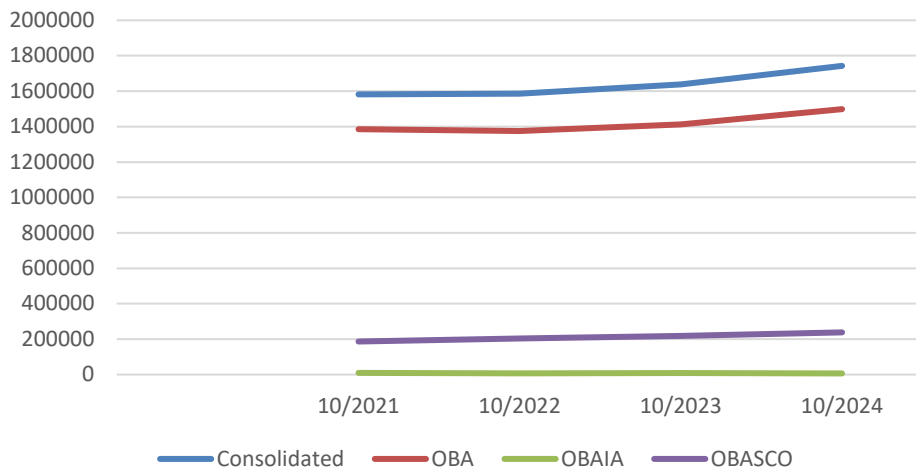
At the Association level, Actual Income exceeds Prior Year and Plan. Association Actual Expense is less than Plan and more than Prior Year. The Association has a Net Income of \$436,135 compared to Plan Net Income of \$211,262 and Prior Year Net Income of \$258,759.

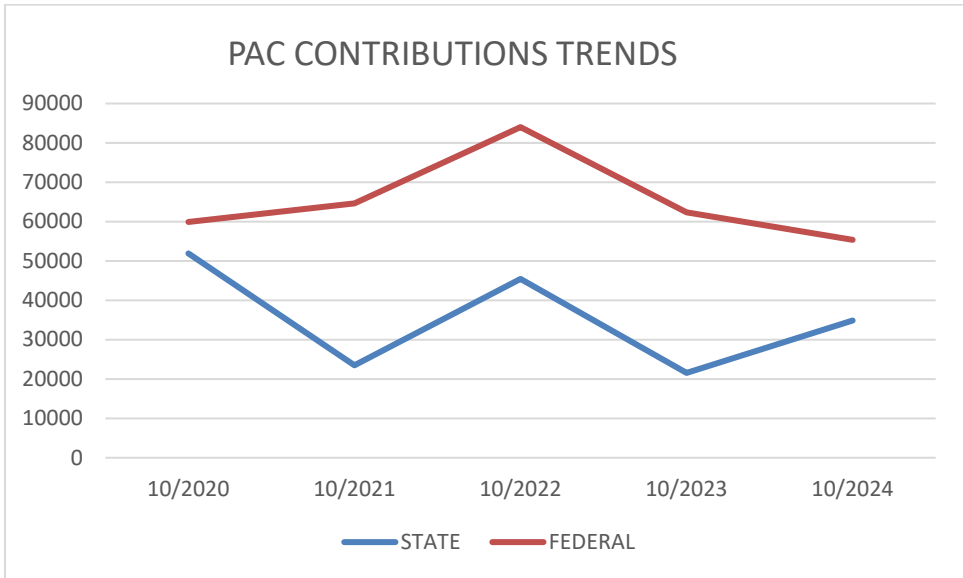
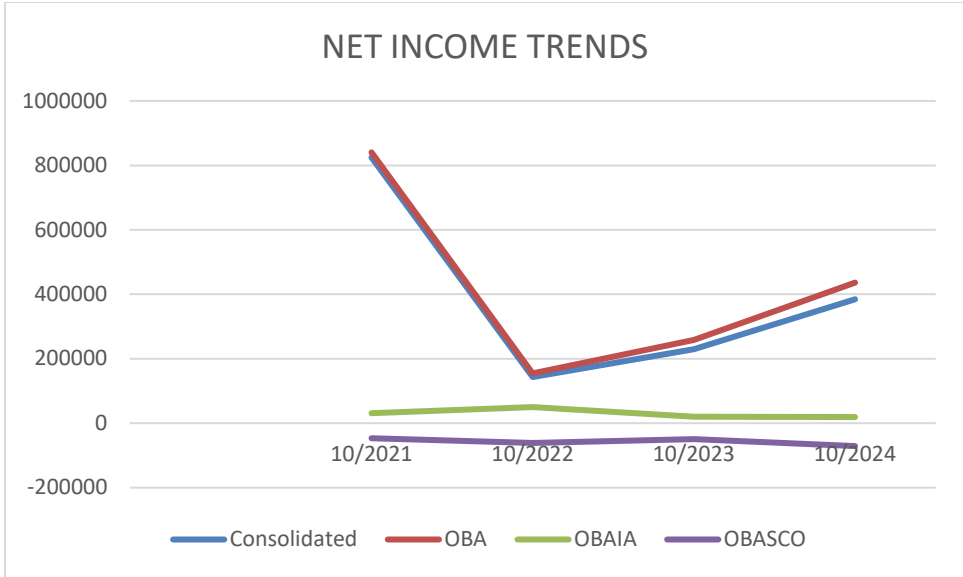


REVENUE TRENDS



EXPENSE TRENDS





The financial statements are included in your board packet as **Exhibit B**.

Question Presented: Whether to accept and approve the financial statements as presented.

Staff reports —

Education and Training — Here’s a summary for the education department activities:

Nov 5	IRA Basics	Tulsa	42	Loni Porta
Nov 6	IRA Update	Tulsa	57	Loni Porta
Nov 7	IRA Basics	OKC	83	Loni Porta

Nov 8	IRA Update	OKC	91	Loni Porta
Nov 14	HR Seminar	OKC	23	Vicki Worster
Nov 15	WIB Luncheon*	OKC	92	Rebecca Eastham
Nov 18 – 23	Operations School**	OKC	39	various instructors

*Lunch sponsored by Great Plains Bank.

**Lunch sponsors: Mabrey Bank, The Bankers Bank, BancCard of America, BancFirst.

WEBINARS (September)

- 64 sold*
- \$9697 royalties*

*1 bank had a large purchase

WOMEN IN BANKING

The committee held a brief meeting prior to the luncheon Nov 15. The next luncheons will be held in February.

- February 21, OKC (Lunch sponsored by The Bankers Bank)
- February 28, Tulsa (Lunch sponsored by City National Bank)

COMPLIANCE SCHOOL

Honors Graduates were selected and recognized on Nov 25. Janis and Kathryn Ivey presented their awards.

- Brianna Tyra Great Plains Bank, Mangum
- Darian Shaw Bank7, OKC

INTERMEDIATE SCHOOL

The board met Nov 8. Minor changes were made to the schedule and instructors. Enrollment will open in early December.

COMMERCIAL LENDING SCHOOL

The board met Nov 20 to work on the 2025 school. Slight changes were made to the schedule. The board agreed to limit enrollment to 65. Registration will open in mid-December.

GRC Report and PAC report —

We will have a full report of the OBA Annual Washington Visit at the Board meeting as well as an update on what the polls look like at the time of the meeting. Anything regarding the elections in the report would be outdated by the time we meet on Wednesday.

Federal Issues

U.S. Senate

Republicans – 53
 Democrats – 45
 Independents – 2

Republicans will have a majority control in the Senate. During the election the Republicans were able to flip four seats.

- Montana
- West Virginia

- Pennsylvania
- Ohio

Senator John Thune (R-SD) was selected to be the new Majority Leader in the U.S. Senate. Leader Thune is a strong supporter of community banks and should be an asset in the Senate.

Oklahoma Senator James Lankford won an uncontested bid to become the vice chair of the Senate GOP Policy Committee. Senator Lankford becomes the first Oklahoma Republican to become a member of the Senate GOP leadership team in more than 20 years, since for Senator Don Nickles.

**U.S. House
(As of November 24, 2024)**

Republicans – 219
Democrats – 213
3 – undecided

Undecided House Races

CA 13
98% reporting
*R – John Duarte (102,550 votes) 50%
D – Adam Gray (102,346 votes) 50%

CA 45
99% reporting
*R – Michelle Steel (156,882 votes) 49.9%
D – Derek Tran (157,427 votes) 50.1%

IA 1
99% reporting
*R - Mariannette Miller-Meeks (206,950 votes) 50.1%
D – Christina Bohannon (206,150 votes) 49.1%

Treasury Secretary

Scott Bessent

Bessent, founded and runs the hedge fund Key Square Group. Bessent is a very strong supporter of Trump's tax cuts and cutting the corporate income tax. The reason that I single out this nominee is because this individual will play a key role when it comes to nominating individuals for regulatory agencies.

FDIC

Chairman Gruenberg announced that he will resign on January 19. As of today, below is the current makeup of the FDIC Board:

- (D) Chair Marty Gruenberg
- (R) VC Travis Hill
- (R) Director Jonathan McKernan
- (D) Rohit Chopra
- (D) Michael HSU

OCC

Acting Comptroller Hsu will resign on January 19th or be removed by the President on January 20th. The Comptroller of the Currency can be removed by the President with reasons communicated to the U.S. Senate.

CFPB

Director Chopra will resign on January 19th or be removed by the President on January 20th. The Supreme Court decided the removal of limitations for the Director of the CFPB are unconstitutional and they can be removed at the will of the President.

Federal Reserve

Chairman Jerome Powell's term doesn't end until 2026. There aren't any statutes in place that include details about whether a president can remove a fed chair. No president has ever attempted to remove a Fed Chair from their role before, though, so the authority to do so has not been legally tested.

On January 20, 2025 every single agency will receive an official letter from the White House COS, on behalf of the President that a regulatory freeze has been put in place. Every single president does this, it's not unique to any particular party. This gives the incoming administration an opportunity to examine every single rule. The rules of the letter are:

- If a rule is pending, leave it as it is.
- If a rule has been finalized, but not yet published in the federal register, pull it back.
- If a rule has been published in the federal register and hasn't become effective yet, push out the effective date.

The following Rules are subject to the "Regulatory Freeze."

- Basel 3 Endgame – July 1, 2025
- Overdraft – October 1, 2025
- 1033 – April 1, 2026
- Brokered Deposits - ?
- Mortgage Servicing - ?
- Section 1071 – July 18, 2026

There are some rules that are considered "Final Rules" and wouldn't fall under the "regulatory freeze."

- CRA
- Credit Card Late Fees
- Bank Merger Guidelines

The Congressional Review Act is a seldom used tool that could and most likely be used to address any rules that wouldn't fall under the "Regulatory Freeze." To overturn a rule, both chambers of Congress must pass the CRA joint resolution of disapproval under fast-track procedures, and the President must sign it. If the president vetoes the resolution, Congress can override the veto. If the resolution passes without a veto, the rule is revoked. The agency is also prohibited from reissuing the same rule in "substantially the same form", unless Congress authorizes a similar rule through new legislation.

FDIC Insurance Reform

To be discussed during the meeting.

Things are going to move very fast at the federal level, we have about a two-year window to accomplish a whole lot of work. President Trump's tax proposal is rumored to be almost done and will most likely be dropped by the end of January. This issues will suck all the oxygen out of Washington for several weeks. It's going to be a fun time and we will be flying down the road at a 120 mph with no brakes.

State Issues

The members of the Oklahoma legislature have officially been sworn into office, the Senate was sworn in on November 13th and the House on November 20th. Shortly after the Senate was sworn in, it held a vote for President Pro Tempore of the Senate. This vote is held within the majority Caucus and you will never know how each member voted. After the dust had settle Sen. Lonnie Paxton emerged victorious, rumors are that he defeated Sen. Bullard by one vote. On November 19th, the House Republican caucus elected Rep. Kyle Hilbert as the next Speaker of the Oklahoma House of Representatives.

There are several new members of the both the House and the Senate, below is the party breakdown for both the House and the Senate.

State Senate

39 – Republicans

8 – Democrats

1 – Vacancy (Special election on March 4th, 2025)

New Senate Members

11 – Republicans

3 – Democrats

State House

81 – Republicans

20 – Democrats

New House Members

14 – Republicans

3 – Democrats

The OBA is potentially going to introduce three pieces of legislation this year. Last year the OBA introduced a state level ACRE bill that would hopefully spur lending in the rural areas of Oklahoma. We were successful in the House and ran into some hurdles in the Senate. We are waiting on a response from those legislative members that were involved last year to give it the green light for this year. The second bill that we are considering has to do with some minor changes for the handful of Savings & Loans in the state. The third bill that we will absolutely be running deals with Crypto ATM, the intent of the legislation will add some consumer protections and hopefully mitigate some of the scams that are currently happening in Oklahoma.

Pac Report —

PAC fundraising totals for the year are up from the same point last year. At the end of October, the State PAC has raised, \$55,935 while the FED PAC has raised \$34,870 for a total of \$90,805. This total is \$7,858 more than where we were at this point last year. We usually have one or two special board meetings between November and December. Those meetings will go a long way to help us get prepared for our pre-session mass check writing event.

We have started receiving fundraiser invites and they won't stop until late January. Every State Senator and State Representative will be asking for money. They are all trying to retire debt from the 2024 election or starting to build their war chest for their next election.

It's very important that we have as many bankers as possible support the PAC. We recently sent a personalized letter to all Presidents and CEO's that haven't contributed, we are hoping that letter will generate some year-end contributions.

There are several ways that you can contribute, you can do a one-time personal check, a monthly EFT or have your bank host a Special Board Meeting. All of these options are easy and greatly appreciated. We are thankful for all the support that we have received from the bankers in 2022. Any chance you have to talk to other bankers about the PAC will be greatly appreciated as we continuously work to educate the membership on the important role the PAC plays in our success. Should you have any questions please don't hesitate to contact Adrian or Megan.

OBASCO Report —

- **New Strategic Members*:**
 - Check Printing Contract Consulting - Endorsement contact signed with OBA
 - Mhp.si

- **2025 Photo Calendar Contest/Order** – Some calendar orders have already shipped & delivered this week and rest being delivered next week.

- **Oklahoma Bankers Hall of Fame** – Finalizing sponsorships and congratulatory messages. Working on the program and seating. Currently, at \$47k.

- **2025 Holiday Closing Signs** – Having to order through Florida Bankers & local printer for these as pricing has gone up and to add Indigenous People sign to the packages. Accepting pre-orders now and will be delivered last week of Nov to banks that order.

- **2025 Strategic Membership Dues & Sponsorship Planning Guide** – Updated membership packet, letter, sponsorship guide and logos. Small Business Strategic Member new last year for businesses less than 5 employees. All renewals sent out Nov. 1.

- **2025 OBA Bank Directory** – Preparing to update Strategic Member section based on renewals along with reviewing ad sales.

- **OBA/Blanchard 2025 Surveys** – 2025 contract signed for Director Survey and Salary Survey. Subscription option available for participation of both surveys again. OBA must obtain min. 20 bank participants to earn revenue share. Timing of surveys: Director Survey Jan/Feb and Salary Survey Spring/Summer.
- **2025 OBA Senior Management Forum Sponsorships** – Working on sponsorship packages with new hotel and golf course directly. Goal is to exceed \$42k last year, currently at \$20k.
- **2025 OBA Annual Convention Sponsorships** – Working on sponsorships with renewals of strategic members & endorsed vendors contract terms. Goal is to exceed \$89k, currently at \$16k.
- **The Oklahoma Banker newspaper advertising** – Working with current advertisers and new ones on various ads & articles.

Endorsements:

- **Office Depot** – Now called **Office Business Solutions (ODP)** Really need help ramping up this endorsement.
 - **New Rep: out of Austin, TX. Robert Todd 512.982.9813 | Robert.Todd@odpbusiness.com**
 - Interior Workspace/Furniture: Cheryl Krawczyk, Cheryl.Krawczyk@workspaceinteriorsod.com
 - NGS/3M – partnership for providing and installing high-quality security film to enhance safety & security of buildings.
- **Bank Performance Report (BPR)** – Quarterly publication electronic and/or printed format for banks to see where they rank based on 8 different performance categories. Q3 2024 reports has 178 Oklahoma banks avail for sale.
- **Profit Resources Inc. (PRI)** – New Core Contract Endorsement – will be traveling with Adrian visiting banks this fall.
 - Contact: Brady Chianciola - bchianciola@profitresources.com (413) 544-1584 (Cell)
- **Banc Card** – New Merchant Services Endorsement – will be traveling with Adrain visiting banks this fall.
 - Contact: David Miller – dmiller@banccard.com (405) 439-0228 (Cell)
 - Cord West (OKC Metro), Chase Trammel (Guthrie, Enid, North Central OK)
 - Brett Appling (Moore, Western Metro), Blaine Richards (Western, OK)
 - Jacob White (Pauls Valley), Matthew Danuser (Eastern, OK), Rick McElhaney (Tulsa)
- **Servis1st** – Card Program Endorsement through the ABA – Karen Grahn KGrahn@servisfirstbank.com
- **Compliance Alliance** – Reached out to Victoria Stephens, General Counsel to possibly help us write Record Retention Handbooks for our members.
- **New Endorsement: Check Printing Contract Consultants** – working with select targeted OK Banks to negotiate check printing agreements on behalf of banks with significant savings on their next check printing agreement.
 - Contact: Greg Baitt – greg,baitt@checkprintingconsulting.org (216) 396-0225
 - Contact: Jim Schartman – jim.schartman@checkprintingconsulting.org (216) 970-0105

Legal Report — OBA staff will have an update on the Legal Department during the board meeting.

Member relations —

OBA Emerging Leaders Academy Class

The 2024-25 OBA Emerging Leaders Academy convened for its first session on Nov. 6. As would be expected with this group, they quickly got in the thick of conversation on 5 Voices, Leadership Styles and Team Building. Upon adjournment, the class already seems to have a strong camaraderie. Their next session is Thursday, Dec. 5.

- Session II: Thursday, Dec. 5, 2024.
- Session III: Friday, Jan. 24, 2025.
- Session IV: Wednesday, Feb. 26, 2025.
- Session V: Friday, March 28, 2025.
- Session VI: Friday, April 25, 2025.
- Graduation: OBA Convention, May 2025.



2024 Hall of Fame Luncheon & Induction Ceremony set for Dec. 5

We are near capacity. Reserve your seat(s) now if you plan to attend.

The OBA is proud to announce the group of inductees for the Oklahoma Bankers Hall of Fame, with the ceremony set for Dec. 5 in Oklahoma City.

The Oklahoma Bankers Hall of Fame Luncheon & Induction Ceremony honoring Guy Berry III, Herschel Brewster, Bradley Krieger and Gregg Vandaveer, as voted on by a panel of their banking industry peers.

The ceremony will be held over lunch at 11:30 a.m. on Dec. 5 at the Oklahoma History Center, which is located at 800 Nazih Zuhdi Dr., in Oklahoma City.

If you are interested in attending the event, please RSVP by Nov. 29 to the OBA's Joan Anderson (joan@oba.com) at 405-424-5252. The cost for an individual seat is \$75 and \$700 for a table of 10.

Additionally, contact Thi Pham (405-424-5252, thi@oba.com) for sponsorship opportunities.

Jan. 7: Emerging Leaders Committee Meeting

On Tuesday, Jan. 7 the Emerging Leaders Committee will meet over lunch in Oklahoma City to work on ways to continue engagement with the division.

Save the date for the 2025 Washington Visit

Save the date for next year, Sunday, Sept. 21 through Tuesday, Sept. 23. More information soon!

External/internal communications —

The Communications Department has continued to monitor any media and public relations fallout from the the Lindsay bank failure. Jeremy will have an update on it during the board meeting. Included in your board packet as **Exhibit C** is [a story in the local news website NonDoc](#) about the issues at the bank, as part of a larger article on overall problems in the City of Lindsay, as a whole.

The Department has also been readying for the upcoming Oklahoma Bankers Hall of Fame induction ceremony, compiling and writing the bios for each of the inductees, producing a short video for each of the inductees, as well as the audio/visual components of the ceremony and preparing media releases for the inductees, to be sent out the afternoon after the induction ceremony.

Also included in your board packet as Exhibit D is the latest update on the Communications Department's ongoing social media strategy, based on efforts and discussions from the OBA's Strategic Planning meetings.

Fraud Department — Current Trends:

- ATM Jackpotting
- ATM vandalism followed by service technician robbery
- CrimeDex Alerts – August (12), September (14), October (8)

Projects in the works:

- Fraud Loss Action Plan - immediate actions needed to increase recovery options
- Fraud Prevention Questionnaire – documented proof of customer counseling on fraud (building guidance)

Great news! OBA has been designated as a Key Partner of the FBI. The Oklahoma City Division Special Agent in Charge (SAC), Supervisory Special Agent over Complex Financial Crimes, and their Law Enforcement Consultant/Private Sector Coordinator will join us at the February 2025 Board of Directors meeting to meet Board, GRC & Emerging Leaders and talk about what this designation means.

On 11/14, Adrian, Megan and Sharon met with Dudley Gilbert, Oklahoma Banking Department, Joy McGill, AARP, and Jay Hannah, BancFirst regarding legislative changes to address the number of cryptocurrency ATMs in the state of Oklahoma. Other states making changes include MN, VT, WA.

Statewide MAFIA or information sharing group meetings in Oklahoma City, Lawton, Texoma (Durant) and Stillwater. Miami and McAlester areas wanting to start MAFIA meetings.

Weekly Update articles – 9/23 Upcoming changes to reporting counterfeit currency; 10/7 Counterfeit check scams targeting attorneys; 10/28 ATM Jackpotting continues; 11/11 Fraudulent emergency data requests; 11/18 Treasury check verification system changes to include payee information.

Events include:

- | | |
|-------|--|
| 10/8 | Western Oklahoma Bankers Association, Elk City (Bankers) |
| 10/9 | OKC MAFIA |
| 10/9 | OBA Consumer Lending School (Bankers) |
| 10/14 | FNBT Chickasha (Bankers) |

10/15 Meeting with Oklahoma County Clerk Maressa Treat regarding UCC filing backlog
10/16 Tulsa MAFIA
10/17 Texoma MAFIA
10/24 OBA Bank Fraud Investigations 101 (Bankers)
11/5-7 Blue Sky Bank Cushing, Tulsa & Weatherford (Bankers)
11/7 BancFirst Sand Springs (Bankers)
11/14 Southeastern Oklahoma Bankers Association, Krebs (Bankers)
11/18 OBA Operations School (Bankers)
11/19 Exchange Bank Stillwater (Bankers)
11/20 Vision Bank Ada (Community, Students & Bankers)
12/13 IS MAFIA

Board Calling Reports — We will discuss the pending board calling initiative.

Other business — If there is any other business for the board to discuss, we will bring it up here.

OKLAHOMA BANKERS ASSOCIATION
Meeting of the Board of Directors
Wednesday, October 23, 2024

A meeting of the Board of Directors of the Oklahoma Bankers Association was held on Wednesday, October 23, 2024. The meeting was called to order by Chairman Alicia Wade at 1:03 p.m.

OBA Board Members Present:

Alicia Wade	Steven Bagwell	Priscilla Cude	Adam Anderson
Troy Appling	Mark Caldwell	Nancy Cantu	Ted Cundiff
Bill Fanning	Steve Hart	Loren Parham	Dustin Riddle
Julie Stovall	Leigh-Anne Taylor	Gregg Weber	Beth Wright
Ryan Yates	Evans McBride	Adam Howell	
Greg Boudreax (filling in for Sean Kouplen)			

OBA Board Members NOT Present:

Bryan Cain	Matt Jackson	Sean Kouplen	Brian Mooney
Michael Oonk	Jerold Phillips		

OBA Staff Present:

Adrian Beverage	Lea Ann Jackson	Megan McGuire	Sharon Lewis
Jeremy Cowen	Janis Reeser (call-in)	Judy Hanna	Joan Anderson

Consent Agenda

- Approval of agenda and previous meeting minutes
- Financial Statements

A motion to approve the Consent Agenda was made by Steve Hart and seconded by Adam Anderson. The motion was approved unanimously with no abstentions.

FINANCIALS

- Lea Ann let the group know that nothing of note was happening, good or bad!
- She also let everyone know that dues invoices were going out November 1. If haven't received payment by December 5 the dues will be run through ACH.

Group Question

Alicia asked the group the following question: What if it had been your bank? What do you think would have happened? (This is in regards to the bank failure in Lindsey) Below are the comments from the group:

- Adam Anderson – feel like this is a test from the FDIC – will they get any push back?
- Priscilla Cude – Should we make other state associations aware of what is happening?
- Loren Parham and Julie Stovall – both feel like their banks would have been blown off
- Troy Appling – Rates banks for a living, but when dealing with fraud and collusion those things can't be predicted. Feels like this is an opportunity to push for legislation
- Sharon Lewis asked the question why was this bank treated differently than the one in Kansas? Dudley Gilbert addressed this issue in the GRC meeting and said he felt like it was because the Kansas bank was defrauded from the outside whereas this bank was defrauded from the inside
- In relation to why only the insured deposits were sold, Evans McBride told the group he felt like FDIC is taking this opportunity to take a step back
- Troy informed the group that he spoke with Jan Miller who said he felt like the last time depositors' weren't made whole was the Penn Square Bank failure
- Steve Hart – this needs to be tackled at the Federal level and feels like the FDIC has failed us here in Oklahoma

Staff Reports

Education and Training

- See Board Packet for full report
- Janis did emphasize that she needs the Boards' input for speakers at Convention and Senior Management. Speaker Proposals were left for each member and they were asked to get these filled out as soon as possible and returned to her asap

OBASCO

- Modifications have been made to the holiday signs to include Indigenous Peoples Day
- See Board Packet for report

PAC

- Slightly ahead of where we were this time last year
- Will do a big check run in January and will hand deliver most of those checks

GRC

- See Board Packet for report – everything was gone over during the GRC Meeting

Member Relations

- November 6th will be the first session of Emerging Leaders Academy
- Hall of Fame is December 5th
- Thanks to those who went on the Washington Visit – save the date for next year's visit which will be September 21-23, 2025
- Nikita Thompson will be receiving an award next week at ABA, this is a big deal so if you know her please congratulate her
- See Board Packet for remainder of report

External/Internal Communications

- See Board Packet for report

Fraud

- Regarding the bank failure in Lindsay, Sharon stated that it is always a lack of internal controls and that this is a good opportunity for our bankers to revisit that fact
- See Board Packet for report

Board Calling Reports

- Adrian stated that this is getting started and things seem to be going well so far

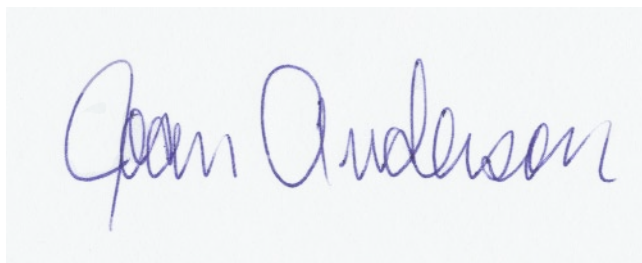
OTHER BUSINESS

- Megan thanked the golfers that played in the tournament on Monday and encouraged everyone to send Halloween pics to her
- Judy Hanna let the group know that there is deposit coverage insurance available and to get in touch with her if that is something they are interested in

ADJOURNMENT

There being no further business, a motion was made by Steve Bagwell and seconded by Alicia Wade to adjourn the meeting. Adjournment was at 1:56 p.m.

Respectfully Submitted,



Joan Anderson
Recording Secretary

Oklahoma Bankers Association
Meeting of the Executive Committee
Wednesday, October 23, 2024

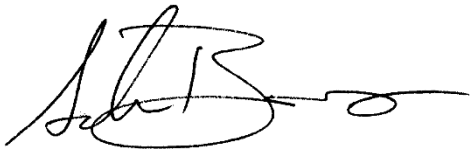
A meeting of the Executive Committee of the Oklahoma Bankers was held at the OBA on Wednesday, October 23, 2024. OBA Chair Alicia Wade called the meeting to order at 10:32am. Others present included Vice-Chair Steve Bagwell and First Vice-Chair Priscilla Cude, Lea Ann Jackson and Adrian Beverage. Chair Wade asked for an approval of the agenda. Cude made the motion to approve and Bagwell made the second. The agenda was approved unanimously with no abstentions.

Jackson presented the financials through 9/30/24. Beverage reported on the OBA's Strategic Plan, emails have gone out to board members and we've started to see a good response.

Under other business the topic of FNB Lindsay was discussed. There was lots of talk about the rumors on how and why everything happened. We started to talk more about the issue dealing with the uninsured deposits. The discussion was brief as we were 2 minutes away from the start of the GRC meeting and we knew this topic was going to be discussed throughout GRC and the board meeting later than morning.

There being no further business to come before the Executive Committee, the meeting was duly adjourned at 10:58am.

Respectfully Submitted
Recording Secretary

A handwritten signature in black ink, appearing to be 'A. Wade', written over a horizontal line.

OBA & SUBSIDIARIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF OCTOBER 31, 2024

	<u>OBA</u>	<u>OBAIA</u>	<u>OBASCO</u>	<u>CONSOL</u>	<u>ELIM</u>	<u>BALANCE</u>
ASSETS						
CASH & SHORT TERM SECURITIES						
Cash, CDs & Investments	4,879,394	22,040	260	4,901,694		
TOTAL CASH	4,879,394	22,040	260	4,901,694		4,901,694
INVENTORY	1,462	0	0	1,462		1,462
ACCOUNTS RECEIVABLE/ACCRUED INCOI	136,274	0	6,604	142,878		142,878
OTHER RECEIVABLES						
Due from OBA	0	992,989	0	992,989	(992,989)	
Due from Foundation	-	0	0	0		
Due from Agency	0	0	42,366	42,366	(42,366)	
Due from OBASCO	755,794	0	0	755,794	(755,794)	
TOTAL OTHER RECEIVABLES	755,794	992,989	42,366	1,791,149	(1,791,149)	0
PREPAID EXPENSES	32,104	463	0	32,567		32,567
DEFERRED EXPENSES	75,624	0	3,247	78,871		78,871
PROPERTY & EQUIPMENT	777,654	0	30,701	808,355		808,355
OTHER ASSETS	527,672	116,101	0	643,773	(375,492)	268,281
TOTAL ASSETS	7,185,978	1,131,593	83,178	8,400,749	(2,166,641)	6,234,108
LIABILITIES						
ACCOUNTS PAYABLE	346	0	0	346		346
OTHER PAYABLES						
Accrued benefits	92,922	0	0	92,922		
Due OBA	0	0	755,794	755,794	(755,794)	
Due OBAIA	992,989	0	0	992,989	(992,989)	
Due OBASCO	0	42,366	0	42,366	(42,366)	
TOTAL OTHER PAYABLES	1,085,911	42,366	755,794	1,884,071	(1,791,149)	92,922
DEFERRED INCOME	518,078	322	40,797	559,197		559,197
TOTAL LIABILITIES	1,604,335	42,688	796,591	2,443,614	(1,791,149)	652,465
FUND BALANCE	5,581,643	1,088,905	(713,413)	5,957,135	(375,492)	5,581,643
TOTAL LIAB & FUND BALANCE	7,185,978	1,131,593	83,178	8,400,749	(2,166,641)	6,234,108

OBA & SUBSIDIARIES
CONSOLIDATED STATEMENT OF REVENUE, EXPENSE AND OTHER CHANGES IN NET ASSETS
FOR THE SIX MONTHS ENDING OCTOBER 31, 2024

	<u>OBA</u> <u>ACTUAL</u>	<u>OBAIA</u> <u>ACTUAL</u>	<u>OBASCO</u> <u>ACTUAL</u>	<u>CONSOL</u> <u>ACTUAL</u>	<u>CONSOL</u> <u>BUDGET</u>	<u>CONSOL</u> <u>PR YEAR</u>
INCOME						
Membership Dues	\$ 985,857	\$ -	\$ 71,887	\$ 1,057,744	\$ 1,054,860	\$ 1,039,143
Convention, Seminars, Schools & Subscription:	578,256	-	16,355	594,611	627,500	559,169
Products & Services	16,856	-	36,389	53,245	71,137	60,064
Advertising & Sponsorships	147,839	-	42,503	190,342	174,000	130,139
Investment - Recog and Unrealized	199,750	-	-	199,750	105,000	38,551
Miscellaneous/Gain on Sale	6,040	-	-	6,040	300	11,807
Bank Insurance	-	23,620	-	23,620	31,500	24,786
Group Services	-	747	-	747	8,220	2,481
Group Health	-	960	-	960	900	1,069
TOTAL INCOME	\$ 1,934,598	\$ 25,327	\$ 167,134	\$ 2,127,059	\$ 2,073,417	\$ 1,867,209
EXPENSE						
Program Services:						
Convention, Seminars & Schools	\$ 624,906	\$ -	\$ -	\$ 624,906	\$ 719,726	\$ 515,034
Government Relations	212,993	-	-	212,993	235,720	272,865
Member Relations/Services	373,070	-	-	373,070	427,086	387,396
Newspaper	-	-	52,587	52,587	70,842	65,589
Fraud Division	-	-	91,562	91,562	95,077	102,904
Endorsements	-	-	45,707	45,707	43,908	8,031
Strategic Member	-	-	34,559	34,559	42,749	32,675
				-		
Support Services:						
Administrative & General	287,494	6,249	13,693	307,436	284,459	252,991
TOTAL EXPENSE	\$ 1,498,463	\$ 6,249	\$ 238,108	\$ 1,742,820	\$ 1,919,567	\$ 1,637,485
NET PROFIT (LOSS)	\$ 436,135	\$ 19,078	\$ (70,974)	\$ 384,239	\$ 153,850	\$ 229,724

OKLAHOMA BANKERS ASSOCIATION AND SUBSIDIARIES
CONSOLIDATING STATEMENT OF ACTIVITIES
SIX MONTHS ENDED OCTOBER 31, 2024

	<u>OBA</u>	<u>OBAIA</u>	<u>OBASCO</u>	<u>BALANCE</u>	<u>Y-T-D CONSOL. BUDGET</u>	<u>Y-T-D PRIOR YEAR</u>
REVENUES						
MEMBERSHIP DUES	985,857	0	71,887	1,057,744	1,054,860	1,039,143
EVENT INCOME & SUBSC	578,256	0	16,355	594,611	627,500	559,169
ADVERTISING & SPONSC	147,839	0	42,503	190,342	174,000	130,139
INVESTMENT INCOME	199,750	0	0	199,750	105,000	38,551
MISC/GAIN ON SALE	6,040	0	0	6,040	300	11,807
BANK INSURANCE	0	23,620	0	23,620	31,500	24,786
OTHER INSURANCE END	0	747	0	747	8,220	2,481
BANK EMPLOYEE GROU	0	960	0	960	900	1,069
PRODUCTS & SERVICES	16,856	0	36,389	53,245	71,137	60,064
TOTAL INCOME	1,934,598	25,327	167,134	2,127,059	2,073,417	1,867,209
EXPENSES						
EMPLOYEE COMP	625,275	2,418	125,243	752,936	883,997	694,761
EMPLOYEE BENEFITS	151,444	319	37,232	188,995	231,909	174,632
GENERAL OFFICE	284,010	57	4,301	288,368	256,694	312,801
OVERHEAD ALLOC						
TO SUBSIDIARIES	(40,395)	451	39,944	0	0	0
BUILDING & GROUNDS	51,490	0	0	51,490	50,550	51,647
DEPRECIATION	53,256	0	4,023	57,279	54,600	52,037
TRAVEL	18,973	0	0	18,973	25,000	21,656
PROMOTION	41,714	0	0	41,714	43,450	18,139
PROFESSIONAL	18,366	2,541	5,587	26,494	26,000	26,334
OTHER	13,973	0	0	13,973	12,500	11,926
ADMINISTRATIVE	22,747	463	0	23,210	24,510	25,677
BANK INSURANCE	0	0	0	0		
FRAUD SERVICES	0	0	6,827	6,827	5,160	793
EDUCATION	249,680	0	0	249,680	258,537	226,750
NEWSPAPER	0	0	12,749	12,749	13,420	11,465
PRODUCTS & SERVICES	7,930	0	2,201	10,131	33,240	8,867
TOTAL EXPENSES	1,498,463	6,249	238,107	1,742,819	1,919,567	1,637,485
OPER. PROFIT (LOSS)	436,135	19,078	(70,973)	384,240	153,850	229,724

Oklahoma Bankers Association
STATEMENT OF FINANCIAL POSITION
10/31/2024

ASSETS

CASH

Cash and Cash Equivalents	\$76,345	
Investments	4,803,049	
TOTAL CASH		4,879,394

INVENTORY

1,462

ACCOUNTS RECEIVABLE

General	79,540	
Accrued Interest	56,734	
TOTAL ACCOUNTS RECEIVABLE	<u>136,274</u>	136,274

OTHER RECEIVABLES

Due from OBASCO	755,794	
TOTAL OTHER RECEIVABLES	<u>755,794</u>	755,794

PREPAID EXPENSES

32,104

DEFERRED EXPENSES

75,624

TOTAL CURRENT ASSETS

5,880,652

PROPERTY AND EQUIPMENT

Building	212,083	
Accum Depr - Building	(212,083)	
Office Equipment	79,427	
Accum Depr - Office Equipment	(67,424)	
Furniture & Fixtures	240,935	
Accum Depr - Furniture & Fixures	(227,933)	
Autos	162,752	
Accum Depr - Autos	(55,353)	
Computer Hardware	73,223	
Accum Depr - Computer Hardware	(54,399)	
Computer Software	204,154	
Accum Depr - Computer Software	(202,527)	
Building Improvements	488,273	
Accum Depr - Building Improvements	(283,143)	
Land	60,012	
Building Addition	635,593	
Accum Depr - Building Addition	(635,593)	
2005 Building Addition	969,862	
Accum Depr - 2005 Building Addition	(610,205)	
TOTAL PROPERTY AND EQUIPMENT	<u>777,654</u>	777,654

OTHER ASSETS

Investment in OBAFS	484,380	
Twin Hills Stock	7,742	
The Compliance Alliance	35,550	
TOTAL OTHER ASSETS	<u>527,672</u>	527,672

TOTAL NON-CURRENT ASSETS

1,305,326

TOTAL ASSETS

\$7,185,979

Oklahoma Bankers Association
STATEMENT OF FINANCIAL POSITION
10/31/2024

LIABILITIES AND NET ASSETS

LIABILITIES

ACCOUNTS PAYABLE

Miscellaneous Payable	346	
TOTAL ACCOUNTS PAYABLE		346

OTHER PAYABLES

401 K Plan	73,359	
Accrued Payroll Liability	19,563	
Due OBAIA	992,989	
TOTAL OTHER PAYABLES		1,085,912

DEFERRED REVENUE

Event Income	186,840	
Membership Dues	328,626	
Directory	2,168	
Legal Update	444	
TOTAL DEFERRED REVENUE		518,078

TOTAL LIABILITIES		1,604,336
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NET ASSETS

Current Earnings-Without Donor Restrictions	436,135	
Current Earnings-With Donor Restrictions		
Retained Earnings-Without Donor Restrictions	5,145,508	
Retained Earnings-With Donor Restrictions		
TOTAL NET ASSETS		5,581,643

TOTAL LIABILITIES & NET ASSETS		\$7,185,979
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Oklahoma Bankers Association
REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS
For the Six Months Ending 10/31/2024

	MONTH ENDED 10/31/2024		YEAR TO DATE 10/31/2024		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUE AND GAINS					
Membership Dues	\$164,309	\$164,310	\$985,857	\$985,860	\$972,936
Convention, Seminars, Schools & Subscriptions	106,874	170,000	578,256	612,500	543,315
Products & Services Income	1,693	750	16,856	20,425	12,297
Interest & Realized Portfolio Gain/Loss	18,125	17,500	102,050	105,000	192,518
Unrealized Portfolio Gain/Loss	(23,438)	0	97,700	0	(153,967)
Miscellaneous/Gain on Sale	6,000	50	6,040	300	11,482
Advertising & Sponsorships	30,367	0	147,839	132,000	91,876
Total Revenue and Gains	303,930	352,610	1,934,598	1,856,085	1,670,457
EXPENSES AND LOSSES					
Program Services:					
Convention, Seminars and School	91,315	166,760	624,906	719,726	515,034
Government Relations	45,893	38,458	212,993	235,720	272,865
Member Relations/Services	43,088	70,513	373,070	427,086	387,396
Support Services:					
Administrative & General	43,689	39,604	287,494	262,291	236,403
Total Expenses and Losses	223,984	315,335	1,498,464	1,644,823	1,411,698
INCREASE (DECREASE) IN NET ASSETS	79,945	37,275	436,135	211,262	258,759

Oklahoma Bankers Association
REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS
For the Six Months Ending 10/31/2024

	MONTH ENDED		YEAR TO DATE		PRIOR
	10/31/2024		10/31/2024		
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUES AND GAINS					
Membership Dues	\$164,309	\$164,310	\$985,857	\$985,860	\$972,936
Convention, Seminars, Schools & Subscrip	106,874	170,000	578,256	612,500	543,315
Products & Services Income	1,693	750	16,856	20,425	12,297
Interest & Realized Portfolio Gain/Loss	18,125	17,500	102,050	105,000	192,518
Unrealized Portfolio Gain/Loss	(23,438)	0	97,700	0	(153,967)
Miscellaneous/Gain on Sale	6,000	50	6,040	300	11,482
Advertising & Sponsorships	30,367	0	147,839	132,000	91,876
Total Revenue and Gains	303,930	352,610	1,934,598	1,856,085	1,670,457
EXPENSES AND LOSSES					
EMPLOYEE COMPENSATION					
Salaries - Fulltime	104,778	124,363	584,098	687,844	534,806
FICA - Employer Portion	5,704	9,153	38,935	51,126	33,049
State Unemployment	31	0	187	0	129
Federal Unemployment	42	0	43	50	11
HR Administration	146	445	2,011	2,670	2,372
TOTAL EMPLOYEE COMP	110,701	133,961	625,275	741,690	570,366
EMPLOYEE BENEFITS					
Medical Insurance	14,764	19,348	81,303	108,188	72,822
Life Insurance	0	0	0	0	0
Insurance Alloc - OBAIA	0	0	0	0	0
Insurance Alloc - OBASC	0	0	0	0	0
401 K Plan	8,432	8,495	49,839	50,970	43,013
401 K Plan Alloc - OBAIA	0	0	0	0	0
401 K Plan Alloc - OBASC	0	0	0	0	0
Flexible Benefits Plan	0	0	0	0	0
Workers Compensation	181	315	1,089	1,700	1,087
Internet Benefit	363	435	1,465	2,410	1,267
Staff Training	827	0	17,748	23,500	18,418
TOTAL EMPLOYEE BENEFITS	24,568	28,593	151,444	186,768	136,608
GENERAL OFFICE EXPENSES					
Telephone	1,080	1,215	6,310	7,070	5,952
Postage	415	310	1,493	1,860	1,540
Delivery	20	75	396	450	410
Dues and Memberships	900	1,450	6,050	11,840	6,969
Subscriptions	64	290	1,472	1,440	1,393
Equipment Leases	0	0	0	0	0
Equipment Maintenance	1,509	750	6,149	4,500	4,188
Office Supplies	2,625	2,075	10,502	12,350	10,097
Computer Supplies	1,201	1,245	5,516	10,945	7,163
Xerox Supplies	41	50	137	295	265
Network Maintenance	11,158	11,545	68,829	69,270	66,655
BankCard Fees	1,527	2,250	7,269	13,500	7,974
Contract Labor	0	0	166,568	66,628	195,006
Miscellaneous	0	0	72	0	0
Correspondence Supplies	7	0	51	0	44
Records Storage	120	75	360	450	360
Checking / Lockbox Fees	465	400	2,086	2,400	1,880
Licensing Fees	0	150	750	1,350	17
TOTAL GENERAL OFFICE EXPENSE	21,132	21,880	284,010	204,348	309,912
General & Admin Alloc - OBAIA	(69)	0	(451)	0	(359)
General & Admin Alloc - OBASC	(6,772)	0	(39,944)	0	(37,838)
PRODUCTS & SERVICES EXPENSES	887	5,000	7,930	30,000	6,914

Oklahoma Bankers Association
REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS
For the Six Months Ending 10/31/2024

	MONTH ENDED 10/31/2024		YEAR TO DATE 10/31/2024		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
BUILDING & GROUNDS EXPENSES					
Insurance	1,662	1,750	9,974	10,500	9,035
Contract Labor - Janit. & Maint.	2,515	2,250	13,783	13,500	16,772
Utilities	3,162	2,500	15,094	15,000	15,860
Security Service	109	175	1,518	1,050	601
Maintenance	1,725	1,750	11,122	10,500	9,380
Property Taxes	0	0	0	0	0
TOTAL BLDG. & GROUNDS	9,173	8,425	51,490	50,550	51,647
DEPRECIATION EXPENSE					
Office Equipment	225	225	1,349	1,350	2,430
Furniture & Fixtures	273	300	1,638	1,800	1,638
Automobiles	3,394	2,505	15,913	15,030	15,975
Computers	443	400	2,344	2,400	2,938
Computer Software	49	50	291	300	762
Maintenance Equipment	0	0	0	0	0
Building Improvements	2,694	2,400	15,458	14,400	12,130
Building Addition	2,792	2,700	16,262	16,200	16,164
TOTAL DEPRECIATION EXP.	9,869	8,580	53,256	51,480	52,037
TRAVEL					
Staff Travel	1,347	1,795	7,158	10,570	11,037
Officer Travel	0	850	0	5,100	0
Vehicle Insurance	533	575	3,196	3,450	3,255
Vehicle Maintenance	151	170	3,457	1,230	2,056
Vehicle Taxes	101	100	391	300	188
Gasoline	702	725	4,771	4,350	5,119
TOTAL TRAVEL	2,833	4,215	18,973	25,000	21,656
ASSOCIATION PROMOTION					
Association Promotion - Lobbying	12,349	2,350	26,090	14,100	8,353
Association Promotion - Misc.	5,718	650	7,835	12,800	3,971
Association Promotion - M&E	1,061	1,450	4,699	11,650	3,964
Contributions	0	1,050	1,000	2,800	250
Professional Membership Benefit	197	250	1,782	1,500	1,313
Public / Member Relations	0	100	307	600	287
TOTAL ASSOC PROMOTION	19,325	5,850	41,714	43,450	18,139
PROFESSIONAL SERVICES					
Accounting & Auditing	0	0	17,268	12,500	16,251
Consulting Services	0	0	0	1,000	0
Investment Management	0	1,500	1,098	3,000	2,476
TOTAL PROFESSIONAL SERVICES	0	1,500	18,366	16,500	18,727
OTHER EXPENSES					
Vending Machine	0	0	75	100	75
Federal & State PAC Expenses	0	1,000	13,898	12,400	11,851
Contact Banker	0	0	0	0	0
TOTAL OTHER EXPENSES	0	1,000	13,973	12,500	11,926
ADMINISTRATIVE EXPENSES					
Board of Directors Expense	467	500	2,541	3,000	5,575
Executive Committee	10	0	2,098	2,500	2,001
Other Committees	690	0	690	500	250
D&O Insurance	2,903	3,000	17,418	18,000	17,388
Income Taxes	0	0	0	0	0
TOTAL ADMIN EXPS.	4,070	3,500	22,747	24,000	25,214
EDUCATION EXPENSES					
Event Expense	28,268	92,831	249,680	258,537	226,750
TOTAL EDUCATION EXPENSES	28,268	92,831	249,680	258,537	226,750
Total Expenses and Losses	223,984	315,335	1,498,464	1,644,823	1,411,698
Change in Unrestricted Net Assets	0	0	0	0	0
INCREASE (DECREASE) IN NET ASSETS	79,945	37,275	436,135	211,262	258,759

OBA Insurance Agency
STATEMENT OF FINANCIAL POSITION
10/31/2024

ASSETS

CASH

Cash and Cash Equivalents

\$22,040

TOTAL CASH

22,040

OTHER RECEIVABLES

Due from OBA

992,989

TOTAL OTHER RECEIVABLES

992,989

PREPAID EXPENSES

463

TOTAL CURRENT ASSETS

1,015,491

OTHER ASSETS

Bankers Bank

4,438

BMSI

111,664

TOTAL OTHER ASSETS

116,101

TOTAL ASSETS

\$1,131,593

LIABILITIES AND NET ASSETS

LIABILITIES

OTHER PAYABLES

Due OBASCO

42,366

TOTAL OTHER PAYABLES

42,366

DEFERRED REVENUE

Unearned Premiums

322

TOTAL DEFERRED REVENUE

322

TOTAL LIABILITIES

42,688

NET ASSETS

Common Stock

500

Paid in Capital

633,313

Current Earnings

19,079

Retained Earnings

436,014

TOTAL NET ASSETS

1,088,905

TOTAL LIABILITIES & NET ASSETS

\$1,131,593

OBA Insurance Agency
 STATEMENT OF ACTIVITIES
 For the Six Months Ending 10/31/2024

	MONTH ENDED 10/31/2024		YEAR TO DATE 10/31/2024		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUE AND GAINS					
Bank Insurance	\$4,895	\$5,250	\$23,620	\$31,500	\$24,786
Other Insurance Endorsements	161	1,370	747	8,220	2,481
Bank Employee Group	192	150	960	900	1,069
Total Revenue and Gains	5,248	6,770	25,327	40,620	28,336
EXPENSES AND LOSSES					
Administrative & General	605	644	6,249	8,705	8,187
Total Expenses and Losses	605	644	6,249	8,705	8,187
CHANGE IN NET ASSETS	4,642	6,126	19,079	31,915	20,148
Net Assets, Beginning of Year			1,069,826	1,069,826	1,009,635
Net Assets, End of Year			1,088,905	1,101,741	1,029,783

OBA Insurance Agency
STATEMENT OF ACTIVITIES
For the Six Months Ending 10/31/2024

	MONTH ENDED 10/31/2024		YEAR TO DATE 10/31/2024		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUES AND GAINS					
Bank Insurance	\$4,895	\$5,250	\$23,620	\$31,500	\$24,786
Bank Employee Group	192	150	960	900	1,069
Other Insurance Endorsements					
Other Commissions	161	300	801	1,800	1,092
NFP	0	1,000	0	6,000	1,001
Walt Garner Associates	0	20	(1)	120	74
Philadelphia American Life	0	50	(53)	300	314
Total Revenue and Gains	5,248	6,770	25,327	40,620	28,336
EXPENSES AND LOSSES					
EMPLOYEE COMPENSATION					
OBA Salary Alloc	390	406	2,418	2,435	1,695
TOTAL EMPLOYEE COMP	390	406	2,418	2,435	1,695
EMPLOYEE BENEFITS					
OBA Insurance Alloc	39	40	233	242	163
OBA 401K Alloc	13	30	87	182	81
Staff Training	0	0	0	250	0
TOTAL EMPLOYEE BENEFITS	53	71	319	675	244
GENERAL OFFICE EXPENSES					
Checking / Lockbox Fees	16	2	57	12	2
Licensing Fees	0	0	0	0	226
OBA General & Admin Alloc	69	80	451	573	359
TOTAL GENERAL OFFICE EXPENSE	85	82	508	585	587
ADMINISTRATIVE EXPENSES					
Accounting & Auditing	0	0	2,541	4,500	5,198
D&O Insurance	77	85	463	510	463
TOTAL ADMIN EXPS.	77	85	3,004	5,010	5,661
Total Expenses and Losses	605	644	6,249	8,705	8,187
CHANGE IN NET ASSETS	4,642	6,126	19,079	31,915	20,148
Net Assets, Beginning of Year			1,069,826	1,069,826	1,009,635
Net Assets, End of Year			1,088,905	1,101,741	1,029,783

OBA Services Company
STATEMENT OF FINANCIAL POSITION
10/31/2024

ASSETS		
CASH		
Cash and Cash Equivalents	\$260	
TOTAL CASH		260
ACCOUNTS RECEIVABLE		
General	6,604	
TOTAL ACCOUNTS RECEIVABLE		6,604
OTHER RECEIVABLES		
Due From Agency	42,366	
TOTAL OTHER RECEIVABLES		42,366
DEFERRED EXPENSES		
Postage	3,247	
TOTAL DEFERRED EXPENSES		3,247
PROPERTY AND EQUIPMENT		
Autos	34,140	
Accum Depr - Autos	(5,654)	
Computer Hardware	4,757	
Accum Depr - Computer Hardware	(2,543)	
TOTAL PROPERTY AND EQUIPMENT		30,701
TOTAL ASSETS		<u>\$83,178</u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
OTHER PAYABLES		
Due OBA	755,794	
TOTAL OTHER PAYABLES		755,794
DEFERRED REVENUE		
Strategic Membership Dues	27,079	
Subscriptions	12,884	
Advertising	833	
TOTAL DEFERRED REVENUE		<u>40,797</u>
TOTAL LIABILITIES		796,591
NET ASSETS		
Paid in Capital	1,493,492	
Current Earnings	(70,975)	
Retained Earnings	(2,135,929)	
TOTAL NET ASSETS		<u>(713,413)</u>
TOTAL LIABILITIES & NET ASSETS		<u>\$83,178</u>

OBA Services Company
STATEMENT OF ACTIVITIES
For the Six Months Ending 10/31/2024

	MONTH ENDED 10/31/2024		YEAR TO DATE 10/31/2024		
	ACTUAL	BUDGET	ACTUAL	BUDGET	PRIOR
REVENUES AND GAINS					
Products & Services	\$6,845	\$7,502	\$36,389	\$50,712	\$47,767
Strategic Member Program	12,133	11,500	71,887	69,000	66,207
Interest / Misc	0	0	0	0	325
Newspaper	9,844	9,500	58,858	57,000	54,117
Total Revenues and Gains	28,822	28,502	167,133	176,712	168,416
EXPENSES AND LOSSES					
Program Services:					
Newspaper	12,118	11,580	52,587	70,842	65,589
Fraud Division	14,553	14,925	91,562	95,077	102,904
Endorsements	6,935	6,640	45,707	43,908	8,031
Strategic Member	5,169	7,012	34,559	42,749	32,675
Administrative & General	1,250	1,875	13,693	13,463	8,401
Total Expenses and Losses	40,024	42,032	238,108	266,039	217,601
CHANGE IN NET ASSETS	(11,202)	(13,530)	(70,975)	(89,327)	(49,185)
Net Assets, Beginning of Year			(642,438)	(642,438)	(522,831)
Net Assets, End of Year			(713,413)	(731,765)	(572,016)

OBA Services Company
STATEMENT OF ACTIVITIES
For the Six Months Ending 10/31/2024

	MONTH ENDED 10/31/2024		YEAR TO DATE 10/31/2024		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUES AND GAINS					
Products & Services	\$18,978	\$19,002	\$108,275	\$119,712	\$113,974
Advertising Income	6,637	7,000	42,503	42,000	38,263
Newspaper Income	3,207	2,500	16,355	15,000	15,854
Interest Income	0	0	0	0	325
Total Revenues and Gains	28,822	28,502	167,133	176,712	168,416
EXPENSES AND LOSSES					
EMPLOYEE COMPENSATION					
Salary	17,186	17,233	104,072	103,398	110,336
OBA Salary Alloc	1,487	3,661	13,120	21,966	4,040
FICA	1,330	2,418	8,051	14,508	8,324
TOTAL EMPLOYEE COMP	20,003	23,312	125,243	139,872	122,700
EMPLOYEE BENEFITS					
Insurance	4,122	3,922	22,798	23,532	21,259
OBA Insurance Alloc	686	926	4,030	5,556	5,625
401 K Plan	1,375	1,378	8,326	8,268	8,827
OBA 401K Alloc	87	95	835	570	83
Workers Compensation	39	40	232	240	232
Internet	50	50	150	300	175
Staff Training	0	0	860	6,000	1,579
TOTAL EMPLOYEE BENEFITS	6,359	6,411	37,232	44,466	37,780
GENERAL OFFICE EXPENSES					
Telephone	149	220	589	1,320	1,426
Postage	11	15	22	90	41
Dues	0	120	0	870	0
Subscriptions	0	0	199	375	0
Office Supplies	0	10	442	110	0
Computer Supplies	0	10	0	160	49
Xerox Supplies	2	10	10	60	14
Network Maintenance	18	40	54	240	54
Correspondence Supplies	17	10	56	60	75
Staff Meals / Entertainment	46	100	2,810	3,125	884
Bank Fees	20	20	120	120	120
OBA General & Admin Alloc	6,772	7,109	39,944	45,231	37,838
TOTAL GENERAL OFFICE EXP	7,034	7,664	44,245	51,761	40,499
Depreciation Expense	671	520	4,023	3,120	0
NEWSPAPER EXPENSES	4,701	2,225	12,749	13,420	11,465
FRAUD DIVISION EXPENSES	873	860	6,827	5,160	793
PRODUCT & SERVICES EXPENSES	383	540	2,201	3,240	1,953
ADMINISTRATIVE EXPENSES					
Accounting & Auditing	0	500	5,587	5,000	2,409
TOTAL ADMIN EXPENSES	0	500	5,587	5,000	2,409
TAX EXPENSE					
Total Expenses and Losses	40,024	42,032	238,108	266,039	217,601
INCREASE (DECREASE) IN NET ASSETS	(11,202)	(13,530)	(70,975)	(89,327)	(49,185)
Net Assets, Beginning of Year			(642,438)	(642,438)	(522,831)
Net Assets, End of Year			(713,413)	(731,765)	(572,016)

Foundation
Statement of Financial Position
October 31, 2024

ASSETS

CASH

Cash

\$30,767

Restricted Cash - Robbery

19,128

TOTAL CASH

49,895

OTHER RECEIVABLES

TOTAL ASSETS

\$49,895

LIABILITIES AND FUND BALANCE

LIABILITIES

FUND BALANCE

Current Earnings

3,044

Retained Earnings

46,852

TOTAL FUND BALANCE

49,895

TOTAL LIABILITIES & FUND BALANCE

\$49,895

Foundation
INCOME STATEMENT
 For the Six Months Ending October 31, 2024

	<u>CURRENT MONTH</u>	<u>CURRENT YEAR TO DATE</u>	<u>PRIOR YEAR TO DATE</u>
INCOME			
Special Income	\$0	\$100	\$0
Solicitation Income	1,290	4,071	5,533
Total Income	<u>1,290</u>	<u>4,171</u>	<u>5,533</u>
EXPENSES			
Accounting & Auditing	0	1,081	2,953
Miscellaneous Expenses	22	46	28
Total Expenses	<u>22</u>	<u>1,127</u>	<u>2,981</u>
NET PROFIT (LOSS)	<u><u>1,268</u></u>	<u><u>3,044</u></u>	<u><u>2,552</u></u>

Political Action Committee Federal
STATEMENT OF FINANCIAL POSITION
October 31, 2024

ASSETS

CASH

Cash

\$45,771

TOTAL CASH

45,771

TOTAL ASSETS

\$45,771

LIABILITIES AND FUND BALANCE

LIABILITIES

FUND BALANCE

Current Earnings

(1,110)

Retained Earnings

46,881

TOTAL FUND BALANCE

45,771

TOTAL LIABILITIES & FUND BALANCE

\$45,771

Political Action Committee Federal
 INCOME STATEMENT
 For the Ten Months Ending October 31, 2024

	<u>CURRENT MONTH</u>	<u>CURRENT YEAR TO DATE</u>	<u>PRIOR YEAR TO DATE</u>
INCOME			
Solicitation	\$8,364	\$34,870	\$21,555
Total Income	<u>8,364</u>	<u>34,870</u>	<u>21,555</u>
EXPENSES			
Campaign Contribution	0	35,500	35,000
Bank Fees	57	480	407
Total Expenses	<u>57</u>	<u>35,980</u>	<u>35,407</u>
NET PROFIT (LOSS)	<u><u>8,307</u></u>	<u><u>(1,110)</u></u>	<u><u>(13,852)</u></u>

Political Action Committee State
STATEMENT OF FINANCIAL POSITION
October 31, 2024

ASSETS

CASH

Cash

\$185,632

Certificates of Deposit

175,015

TOTAL CASH

360,647

OTHER RECEIVABLES

TOTAL ASSETS

\$360,647

LIABILITIES AND FUND BALANCE

LIABILITIES

FUND BALANCE

Current Earnings

41,461

Retained Earnings

319,185

TOTAL FUND BALANCE

360,647

TOTAL LIABILITIES & FUND BALANCE

\$360,647

Political Action Committee State
 INCOME STATEMENT
 For the Ten Months Ending October 31, 2024

	<u>CURRENT MONTH</u>	<u>CURRENT YEAR TO DATE</u>	<u>PRIOR YEAR TO DATE</u>
INCOME			
Solicitation	\$8,337	\$55,365	\$62,307
CD Interest	0	130	225
Total Income	<u>8,337</u>	<u>55,496</u>	<u>62,532</u>
EXPENSES			
Campaign Contribution	250	14,000	6,500
Tax	0	34	34
Miscellaneous Expenses	0	0	118
Total Expenses	<u>250</u>	<u>14,034</u>	<u>6,652</u>
NET PROFIT (LOSS)	<u><u>8,087</u></u>	<u><u>41,461</u></u>	<u><u>55,880</u></u>



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Amid bank failure fallout, City of Lindsay audit reveals 'gross mismanagement'

By Bennett Brinkman - Friday, November 15, 2024



Oklahoma State Auditor and Inspector Cindy Byrd released a forensic audit report detailing financial mismanagement in the City of Lindsay on Wednesday, Nov. 13, 2024. (Screenshot)

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Already facing turmoil with the federal takeover of a failed local bank and the seemingly related suicide of a [prominent community leader](#), the City of Lindsay was further rocked Wednesday with the release of a [new audit](#) that found “significant mismanagement” of municipal finances from July 1, 2019, to June 30, 2022.

Oklahoma State Auditor and Inspector Cindy Byrd conducted the forensic audit at the request of [District Attorney Greg Mashburn](#), whose jurisdiction covers Cleveland, Garvin and McClain counties. State officials wrote in their report that the Garvin County city about 50 miles south of Oklahoma City “experienced substantial financial difficulties” during the audit period that were “primarily caused by the city council’s failure to provide adequate oversight along with poor financial decisions made by city management.”

“The warning signs were there but no one was looking,” Byrd said in a press release accompanying the audit report. “Lindsay’s elected leaders have a legal obligation to oversee the city’s finances. Instead, the city’s financial mismanagement was exacerbated by ineffectual leadership that failed to maintain records and oversee city functions. As a result, Lindsay taxpayers have been shortchanged by hundreds of thousands of dollars.”

Auditors detailed numerous findings in their [25-page report](#), such as under-billing commercial customers for utilities, holding tax revenue earmarked for the Lindsay Public Works Authority in incorrect bank accounts, and failing to undergo audits. Additionally, Byrd’s office said town officials spent tens of thousands of dollars with little oversight or approval from the Lindsay City Council.

“While we found countless examples of deficient oversight, mismanagement and poor decision-making, we classified less than \$2,000 of expenditures as fraudulent,” Byrd said in the press release. “On a very good note, the City of Lindsay is working to resolve the issues we discovered and appears to have turned the corner financially. The city has caught up on its audits and is now fully eligible to apply for grant money.”

New Lindsay City Manager Sally Jantz — who took the position in July 2023, a year after a \$1 million municipal [budget deficit](#) was identified — echoed Byrd’s assessment.

“We currently have fixed as many of the problems that that we have been able to identify to this point — or are in the process of fixing,” Jantz told NonDoc. “As we find the things, we correct them. (We are) trying to do things the right way.”

Lindsay audit released weeks after bank failure

The audit comes as the 2,800-person community is still reeling from the Oct. 18 **forced closure** of First National Bank of Lindsay by the U.S. Office of the Comptroller of the Currency. Known as the FDIC, the Federal Deposit Insurance Corp. was named as receiver, and all of the bank’s assets were transferred to the Duncan-based First Bank & Trust Co.

According to an **FDIC press release**, the bank’s failure stemmed from “alleged fraud,” and the Deposit Insurance Fund may have to cover about \$43 million. About \$7.1 million of the bank’s deposits exceeded FDIC insurance limits.

“Based on the estimated recoveries of the failed bank assets, the FDIC will make 50 percent of uninsured funds available to those depositors,” the release stated. “This amount could increase as the FDIC sells the assets of the failed bank.”

First National Bank of Lindsay had been in operation for more than 100 years prior to its failure, although its website’s **About Page** had simply stated, “More information coming soon” for several years. Three weeks before the bank’s closure, vice president Clint Simonton died by suicide. A husband and father, Simonton had been an active community leader and a former Lindsay school board member. His **lengthy obituary** said he “was not without his faults, but was so quick to apologize, and to forgive.”

“Clint was a proud American and patriot. He was a conservative and had a great passion for talking politics,” the obituary states. “He loved reading about American History, the discovery, and the wars. He loved discussing it and dreamed of traveling the route of the Lewis and Clark Expedition. He loved this country and all the freedoms it represents, especially the right to bears arms, and he did just that, everywhere he went. He probably broke a few laws but he was always ready to defend the people he loved. That’s just who he was.”

The Lindsay bank’s failure — the **second in America** this year — has drawn national attention, with one **commentator remarking** on the FDIC’s decision to reimburse only 50 percent of uninsured deposits. In 2023, when Silicon Valley Bank and Signature Bank **both failed** amid a downturn in the tech industry, the FDIC made all depositors 100 percent whole, regardless of whether accounts had more than \$250,000 in them.

“You’ve heard of too big to fail,” the [commentator said](#). “Well, this is too small to care. That’s the reality of the FDIC.”

Oklahoma Rep. Cynthia Roe ([R-Lindsay](#)) shared a similar thought.

“I would just hope that the small rural Oklahoma banks can get the same fair treatment to their depositors that the big banks get,” she said.

Amid wide speculation about the reported “fraud” that caused the bank failure, former majority shareholder Jack Justice filed a [lawsuit](#) Oct. 25 against former president and CEO Danny Seibel and his wife, Debra Seibel. A community leader himself, Justice owns [Reavis Pharmacy](#) in Pauls Valley.

Reached Thursday, Justice said he did not want to comment on the case and directed inquiries to his daughter, Julie Justice, who is an attorney. She confirmed that her father is no longer involved with the bank.

“Our family’s been through a lot with all of this, and we’re just trying to move on with our lives,” Julie Justice said.

In his [petition](#), which the Seibels have yet to answer, Jack Justice accused the two defendants of fraud and civil conspiracy. Justice said Danny Seibel routinely lied to him and other bank directors and encouraged other bank employees to do the same. Justice also alleged that Seibel took cash and property from the bank and presented him with false bank records.

“As a result of the fraud and misrepresentations by Danny and Debra, Justice has suffered actual and consequential losses as a direct result of the misrepresentations, assurances and nondisclosures of Danny and Debra in an amount in excess of \$10 million,” the petition states.

Justice also alleged that Danny Seibel “routinely would not show up for work and would spend significant amounts of time at various casinos and bars with his spouse, in the company of convicted felons; activities that were concealed by Danny and others from Justice and the other directors and shareholders of the bank.”

A native of Hulbert whose career at First National Bank of Lindsay began with a 1992 [internship](#), Seibel did not return a phone call seeking comment prior to the publication of this article. On his [Twitter](#) and [Facebook pages](#), Seibel has frequently posted pro-Trump and anti-Democrat rhetoric, although he has said little since mid-August.

“Kamala wants to make you believe corporations are price gouging on your food costs,” Seibel wrote [Aug. 15](#). “Well let’s see, the farmer that plows and prepares the land is paying much more

for diesel to operate their tractor, much more for seed, much more for fertilizer, much more to feed their livestock, much more for harvesting, then the increased cost of transport of the crop or livestock, higher cost for processing, higher cost to package and shipping to the stores, thus higher cost for all of us. But it isn't their liberal policies right????? They say it is the corporation. Give me a damn break. Vote Trump and drill baby drill. Energy cost reduction is the key to lowering inflation. When we become energy independent all our costs are reduced but companies still make money. It's called economies of scale. Look it up Libs. Oh, and not giving our money to other countries for war would help as well."

'I just hate it for the community'

Both the bank failure and the state audit have drawn rumors and critical posts on a Facebook page dedicated to Lindsay.

"This town is full of crooks," one man commented on an [Oct. 21 post](#) about how the city had moved money out of the bank shortly before its closure.

Jantz, the city manager, had explained the situation hours earlier at the Lindsay City Council [meeting](#).

"Last week, we had an incident where we had had some of our collateral had been sold, and I went back to the bank and said, 'You know, we're not covered,'" Jantz said. "They said, 'Yeah, you are.' I said, 'No, we're not covered. I have to have monies covered.' And they called me back then later in the week and said, 'We're not going to be able to cover it.'"

The comments section of the Facebook post drew a range of reactions, with some who voiced concerns being told they were welcome to leave town. That attitude prompted sharp rebukes.

"[Not] everyone has the funds to just pick up and move from a corrupt town," one woman wrote. "Only problem now is Lindsay can't cover it up with the feds involved. Some of us moved here not knowing how bad it was. And this is just the beginning of what goes down, watch."

Roe eventually chimed in herself to defend the city's new leaders, which include her husband, Councilman Vern Roe. He was elected in 2022. She was elected to the House in 2018.

"A new city council immediately got rid of the problem that caused the city's financial woes and we have a city manager now that is actually doing a fantastic job and has remedied a lot of the issues," Cynthia Roe wrote. "When you have a city manager that was not reconciling bank statements, and in fact not even opening them, it's hard to know what your finances are. The city

is getting things turned around but when you are in debt like the city was, it doesn't turn around over night."

A nurse practitioner working extra shifts in Pauls Valley on Thursday, Roe cautioned people to wait for the truth to come out before believing everything written by "keyboard warriors on Facebook."

"I just hate it for the community, and then you get all the people in the community that are bad-mouthing everybody. There's just a lot of speculation and rumors and people trying to guess what really happened," Roe said. "I think it's going to be a very long time before we have a lot of answers over the bank."

Roe called Simonton's death "unfortunate" and said he "was one of the nicest guys you would ever meet." She also praised Jack Justice.

"Jack is one of the most community-oriented people you've ever met," she said. "He does so much."

She also called Jantz, Lindsay's new city manager, a "rock star" who is "making some very positive changes."

Among the issues identified in the audit were multiple metering problems for the city's electric utility, which caused \$1.5 million of under-billing on commercial customers. The city expects to recover about \$676,000 of that amount.

In terms of the bank failure, Jantz said the city is dealing with issues similar to those faced by citizens.

"Anytime something like that happens in a community, it's tough," Jantz said. "We had city accounts in that bank, so, you know, obviously it did affect us. But we are getting our stuff taken care of, and I'm sure that's what a lot of people are having to deal with."

Review the City of Lindsay forensic audit

