OBA & SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF JANUARY 31, 2025

	<u>OBA</u>	OBAIA	OBASCO	CONSOL	ELIM	BALANCE
ASSETS CASH & SHORT TERM SECURITIES						
Cash, CDs & Investments	6,713,657	21,985	220	6,735,862		
TOTAL CASH	6,713,657	21,985	220	6,735,862		6,735,862
	0,110,001	_1,000		0,100,000		0,100,002
INVENTORY	1,328	0	0	1,328		1,328
ACCOUNTS RECEIVABLE/ACCRUED INCOI	319,363	0	40,276	359,639		359,639
OTHER RECEIVABLES						
Due from OBA	0	1,008,069	0	1,008,069	(1,008,069)	
Due from Foundation	-	0	0	0	())	
Due from Agency	0	0	42,366	42,366	(42,366)	
Due from OBASCO	696,869	<u>0</u>	<u>0</u>	696,869	(696,869)	
TOTAL OTHER RECEIVABLES	696,869	1,008,069	42,366	1,747,304	(1,747,304)	0
PREPAID EXPENSES	18,528	231	0	18,759		18,759
DEFERRED EXPENSES	59,586	0	2,179	61,765		61,765
PROPERTY & EQUIPMENT	800,304	0	28,293	828,597		828,597
OTHER ASSETS	527,672	116,101	0	643,773	(363,533)	280,240
TOTAL ASSETS	9,137,307	1,146,386	113,334	10,397,027	(2,110,837)	8,286,190
-						
LIABILITIES						
ACCOUNTS PAYABLE	17,854	0	0	17,854		17,854
OTHER PAYABLES						
Accrued benefits	105,006	0	0	105,006		
Due OBA	0	0	696,869	696,869	(696,869)	
Due OBAIA	1,008,069	0	0	1,008,069	(1,008,069)	
Due OBASCO	0	42,366	0	42,366	(42,366)	
TOTAL OTHER PAYABLES	1,113,075	42,366	696,86 9	1,852,310	(1,747,304)	105,006
DEFERRED INCOME	2,071,648	0	156,952	2,228,600		2,228,600
-			•	• •		· ·
TOTAL LIABILITIES	3,202,577	42,366	853,821	4,098,764	(1,747,304)	2,351,460
FUND BALANCE	5,934,730	1,104,020	(740,487)	6,298,263	(363,533)	5,934,730
TOTAL LIAB & FUND BALANCE	9,137,307	1,146,386	113,334	10,397,027	(2,110,837)	8,286,190

OBA & SUBSIDIARIES CONSOLIDATED STATEMENT OF REVENUE, EXPENSE AND OTHER CHANGES IN NET ASSETS FOR THE NINE MONTHS ENDING JANUARY 31, 2025

	OBA <u>ACTUAL</u>	OBAIA	OBASCO <u>ACTUAL</u>	CONSOL <u>ACTUAL</u>	CONSOL BUDGET	CONSOL <u>PR YEAR</u>
INCOME						
Membership Dues	\$ 1,481,603	\$ -	\$ 102,374	\$ 1,583,977	\$ 1,582,290	\$ 1,551,953
Convention, Seminars, Schools & Subscription	872,860	-	24,112	896,972	880,000	845,291
Products & Services	82,633	-	74,377	157,010	144,793	92,882
Advertising & Sponsorships	260,142	-	60,886	321,028	262,500	203,540
Investment - Recog and Unrealized	295,129	-	-	295,129	157,500	200,398
Miscellaneous/Gain on Sale	29,360	-	-	29,360	450	12,123
Bank Insurance	-	38,325	-	38,325	47,250	37,959
Group Services	-	2,480	-	2,480	12,330	20,172
Group Health	-	1,575	-	1,575	1,350	1,457
TOTAL INCOME	\$ 3,021,727	\$ 42,380	\$ 261,749	\$ 3,325,856	\$ 3,088,463	\$ 2,965,775
EXPENSE						
Program Services:						
Convention, Seminars & Schools	\$ 945,038	\$ -		\$ 945,038	\$ 1,078,087	\$ 781,690
Government Relations	309,580	-		309,580	356,327	412,228
Member Relations/Services	551,118	-		551,118	644,802	647,506
Newspaper	-	-	82,515	82,515	106,944	97,248
Fraud Division	-	-	136,012	136,012	141,921	160,869
Endorsements	-	-	70,422	70,422	65,739	13,517
Strategic Member	-	-	53,054	53,054	64,910	49,312
Support Services:				-		
Administrative & General	426,770	8,186	17,794	452,750	420,003	376,570
TOTAL EXPENSE	\$ 2,232,506	\$ 8,186	\$ 359,797	\$ 2,600,489	\$ 2,878,733	\$ 2,538,940
NET PROFIT (LOSS)	\$ 789,221	\$ 34,194	\$ (98,048)	\$ 725,367	\$ 209,730	\$ 426,835

OKLAHOMA BANKERS ASSOCIATION AND SUBSIDIARIES CONSOLIDATING STATEMENT OF ACTIVITIES NINE MONTHS ENDED JANUARY 31, 2025

	<u>OBA</u>	<u>OBAIA</u>	<u>OBASCO</u>	<u>BALANCE</u>	Y-T-D CONSOL. <u>BUDGET</u>	Y-T-D PRIOR <u>YEAR</u>	
REVENUES							
MEMBERSHIP DUES	1,481,603	0	102,374	1,583,977	1,582,290	1,551,953	
EVENT INCOME & SUBS(872,860	0	24,112	896,972	880,000	845,291	
ADVERTISING & SPONSC	260,142	0	60,886	321,028	262,500	203,540	
INVESTMENT INCOME	295,129	0	0	295,129	157,500	200,398	
MISC/GAIN ON SALE	29,360	0	0	29,360	450	12,123	
BANK INSURANCE	0	38,325	0	38,325	47,250	37,959	
OTHER INSURANCE END	0	2,480	0	2,480	12,330	20,173	
BANK EMPLOYEE GROU	0	1,575	0	1,575	1,350	1,457	
PRODUCTS & SERVICES	82,633	0	74,377	157,010	144,793	92,882	
		1					
TOTAL INCOME	3,021,727	42,380	261,749	3,325,856	3,088,463	2,965,776	
EXPENSES							
EMPLOYEE COMP	981,097	3,617	192,445	1,177,159	1,358,229	1,055,801	
EMPLOYEE BENEFITS	227,315	485	58,938	286,738	341,484	256,131	
GENERAL OFFICE	347,359	112	4,772	352,243	356,168	477,686	
OVERHEAD ALLOC							
TO SUBSIDIARIES	(63,070)	737	62,333	0	0	0	
BUILDING & GROUNDS	93,126	0	0	93,126	97,825	93,024	
DEPRECIATION	84,144	0	6,035	90,179	81,900	78,714	
TRAVEL	31,253	0	0	31,253	37,450	30,432	
PROMOTION	53,518	0	0	53,518	62,850	45,978	
PROFESSIONAL	18,366	2,541	0	20,907	28,000	25,904	
OTHER	16,411	0	0	16,411	16,100	13,414	
ADMINISTRATIVE	32,477	694	5,587	38,758	43,265	41,121	
BANK INSURANCE	0	0	0	0	1,000	0	
FRAUD SERVICES	0	0	8,614	8,614	7,740	1,189	
EDUCATION	363,082	0	0	363,082	376,732	333,897	
NEWSPAPER	0	0	17,591	17,591	20,130	16,807	
PRODUCTS & SERVICES	47,425	0	3,482	50,907	49,860	68,843	
TOTAL EXPENSES	2,232,503	8,186	359,797	2,600,486	2,878,733	2,538,941	
OPER. PROFIT (LOSS)	789,224	34,194	(98,048)	725,370	209,730	426,835	

Oklahoma Bankers Association STATEMENT OF FINANCIAL POSITION 1/31/2025

ASSETS

CASH			
Cash and Cash Equivalents Investments	\$877,525 5,836,133		
TOTAL CASH		6,713,657	
INVENTORY		1 200	
		1,328	
ACCOUNTS RECEIVABLE General	200.894		
Accrued Interest	299,884		
TOTAL ACCOUNTS RECEIVABLE	19,480	319,363	
		010,000	
OTHER RECEIVABLES			
	696,869		
TOTAL OTHER RECEIVABLES		696,869	
PREPAID EXPENSES			
		18,527	
DEFERRED EXPENSES		59,586	
TOTAL CURRENT ASSETS		00,000	7,809,331
PROPERTY AND EQUIPMENT			
Building	212,083		
Accum Depr - Building	(212,083)		
Office Equipment	79,427		
Accum Depr - Office Equipment	(68,099)		
Furniture & Fixtures	240,935		
Accum Depr - Furniture & Fixures Autos	(228,752)		
Accum Depr - Autos	167,032 (20,272)		
Computer Hardware	76,042		
Accum Depr - Computer Hardware	(55,831)		
Computer Software	204,154		
Accum Depr - Computer Software	(202,672)		
Building Improvements Accum Depr - Building Improvements	488,273 (291,519)		
Land	60,012		
Building Addition	635,593		
Accum Depr - Building Addition	(635,593)		
2005 Building Addition	969,862		
Accum Depr - 2005 Building Addition TOTAL PROPERTY AND EQUIPMENT	(618,287)	800,304	
		000,004	
OTHER ASSETS			
Investment in OBAFS	484,380		
Twin Hills Stock	7,742		
The Compliance Alliance	35,550		
TOTAL OTHER ASSETS	:	527,672	
TOTAL NON-CURRENT ASSETS			1,327,976
TOTAL ASSETS			\$9,137,307
		<u></u>	

Oklahoma Bankers Association STATEMENT OF FINANCIAL POSITION 1/31/2025

LIABILITIES AND NET ASSETS

LIABILITIES

ACCOUNTS PAYABLE Miscellaneous Payable TOTAL ACCOUNTS PAYABLE	226	226	
OTHER PAYABLES			
401 K Plan	105,006		
Accrued Payroll Liability	17,628		
	1,008,069		
TOTAL OTHER PAYABLES		1,130,703	
DEFERRED REVENUE			
Event Income	004 500		
Membership Dues	221,530		
Directory	1,838,329		
Legal Update	11,415 374		
TOTAL DEFERRED REVENUE		2 074 640	
	· · · · · · · · · · · · · · · · · · ·	2,071,648	
TOTAL LIABILITIES			3,202,578
NET ASSETS			
Current Earnings-Without Donor Restrictions	789,221		
Current Earnings-With Donor Restrictions	100,221		
Retained Earnings-Without Donor Restrictions	5,145,508		
Retained Earnings-With Donor Restrictions	0,110,000		
TOTAL NET ASSETS			5,934,729
			0,001,120
TOTAL LIABILITIES & NET ASSETS			\$9,137,307

Oklahoma Bankers Association REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS For the Nine Months Ending 1/31/2025

	MONTH ENDED 1/31/2025		YEAR TO DATE 1/31/2025		
	ACTUAL	BUDGET	ACTUAL	BUDGET	PRIOR
REVENUE AND GAINS					
Membership Dues	\$167,120	\$164,310	\$1,481,603	\$1,478,790	\$1,461,573
Convention, Seminars, Schools & Subscriptions	87,465	80,000	872,860	857,500	821,465
Products & Services Income	4,441	850	82,633	71,275	17,460
Interest & Realized Portfolio Gain/Loss	16,065	17,500	162,626	157,500	301,041
Unrealized Portfolio Gain/Loss	34,414	0	132,503	0	(100,643)
Miscellaneous/Gain on Sale	2,000	50	29,360	450	11,717
Advertising & Sponsorships	54,000	2,000	260,142	199,500	149,690
Total Revenue and Gains	365,505	264,710	3,021,727	2,765,015	2,662,303
EXPENSES AND LOSSES					
Program Services:					
Convention, Seminars and School	81,184	106,185	945,038	1,078,087	781,690
Government Relations	38,239	40,287	309,580	356,327	412,228
Member Relations/Services	47,016	71,204	551,118	644,802	647,506
Support Services:					
Administrative & General	48,045	41,174	426,770	388,714	350,770
Total Expenses and Losses	214,485	258,850	2,232,505	2,467,930	2,192,194
INCREASE (DECREASE) IN NET ASSETS	151,019	5,860	789,221	297,085	470,109
Net Assets, Beginning of Year			5,145,508	5,145,508	4,594,263
Net Assets, End of Year			5,934,729	5,442,593	5,064,372

Oklahoma Bankers Association REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS For the Nine Months Ending 1/31/2025

	For the Nine Months Ending 1/31/2025 MONTH ENDED YEAR TO DATE				
	1/31/2		1/31/20		
	ACTUAL	BUDGET	ACTUAL	BUDGET	PRIOR
REVENUE AND GAINS Membership Dues	\$167,120	\$164,310	\$1,481,603	\$1,478,790	\$1,461,573
Convention, Seminars, Schools & Subscrip	87,465	80,000	872,860	857,500	821,465
Products & Services Income	4,441	850	82,633	71,275	17,460
Interest & Realized Portfolio Gain/Loss	16,065	17,500	162,626	157,500	301,041
Unrealized Portfolio Gain/Loss	34,414	0	132,503	0	(100,643)
Miscellaneous/Gain on Sale	2,000	50	29,360	450	11,717
Advertising & Sponsorships	54,000	2,000	260,142	199,500	149,690
Total Revenue and Gains	365,505	264,710	3,021,727	2,765,015	2,662,303
EXPENSES AND LOSSES					
EMPLOYEE COMPENSATION					
Salaries - Fulltime	119,652	124,363	915,369	1,060,933	812,076
FICA - Employer Portion	9,693	9,153	61,126	78,585	50,493
State Unemployment	432	750	669	750	460
Federal Unemployment HR Administration	547 346	400 445	590	495	454
TOTAL EMPLOYEE COMP	130,672	135,111	<u>3,343</u> 	4,005	3,761 867,245
	100,012	100,111	001,001	1,144,700	007,240
EMPLOYEE BENEFITS					
Medical Insurance	14,998	19,348	125,857	166,232	113,815
	0	0	0	0	0
Insurance Alloc - OBAIA	0	0	0	0	0
Insurance Alloc - OBASC 401 K Plan	9,652	8,495	0	0	0
401 K Plan Alloc - OBAIA	9,052	0,495 0	76,526 0	76,455 0	65,304 0
401 K Plan Alloc - OBASC	0	0	0	0	0
Flexible Benefits Plan	õ	Ő	0	0	ŏ
Workers Compensation	162	315	1,613	2,645	1,631
Internet Benefit	200	435	2,279	3,715	1,831
Staff Training	1,822	1,500	21,040	27,850	18,507
TOTAL EMPLOYEE BENEFITS	26,834	30,093	227,315	276,897	201,089
GENERAL OFFICE EXPENSES					
Telephone	1,080	1,215	9,587	10,715	9,256
Postage	296	310	2,634	2,790	2,006
Delivery	(7)	75	367	675	558
Dues and Memberships	944	1,200	7,841	16,040	12,242
Subscriptions	73	290	1,668	2,310	1,528
Equipment Leases	0	0	0	0	0
Equipment Maintenance Office Supplies	1,102 2,747	750 2,075	8,199 17,027	6,750 18,575	5,379
Computer Supplies	538	1,245	17,027 7,990	18,575 14,680	14,673 10,596
Xerox Supplies	52	50	220	445	313
Network Mainenance	11,540	11,545	103,426	103,905	101,139
BankCard Fees	2,081	2,250	15,413	24,250	14,876
Contract Labor	0	0	166,568	66,628	292,509
Miscellaneous	0	0	72	0	0
Correspondence Supplies	. 8	0	131	0	113
Records Storage	0	75	480	675	540
Checking / Lockbox Fees	409	400	3,378	3,600	2,956
Licensing Fees — TOTAL GENERAL OFFICE EXPENSE —	200 21,063	<u> </u>	2,358 347,359	2,550 274,588	468,702
General & Admin Alloc - OBAIA	(93)	0	(737)	0	(552)
General & Admin Alloc - OBASC	(6,438)	0	(62,333)	0	(58,865)
	(0,+50)	0	(02,000)	U	(56,665)
PRODUCTS & SERVICES EXPENSES	815	5,000	47,425	45,000	65,632
BUILDING & GROUNDS EXPENSES					
Insurance	1,662	1,750	14,960	15,750	13,552
Contract Labor - Janit. & Maint.	2,542	2,250	21,354	20,250	19,922
Utilities	2,290	2,500	22,411	22,500	22,355
Security Service	109	175	1,845	1,575	1,657
Maintenance Property Taxoc		ige 7 of 20 1,750	12,779	15,750	15,937
Property Taxes	7,591	8,425	<u> </u>	22,000 97,825	<u>19,602</u> 93,024
TOTAL DEDG. & GROONDO	1,001	0,420	33,120	51,020	53,024

Oklahoma Bankers Association REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS For the Nine Months Ending 1/31/2025

	MONTH E 1/31/2		YEAR TO DATE 1/31/2025		
	ACTUAL	BUDGET	ACTUAL	BUDGET	PRIOR
Office Equipment	225	225	2,023	2,025	3,870
Furniture & Fixtures Automombiles	273	300	2,457	2,700	2,457
Computers	3,568	2,505	27,272	22,545	24,188
Computer Software	513	400	3,776	3,600	4,341
Maintenance Equipment	49 0	50	437	450	1,143
Building Improvements	2,792	0 2,400	0	0	0
Building Addition	2,792	2,400	23,834	21,600	18,470
TOTAL DEPRECIATION EXP.	10,113	8,580	24,345	24,300 77,220	24,247 78,714
				· · ,	
TRAVEL					
Staff Travel	242	1,795	15,235	15,955	14,669
Officer Travel Vehicle Insurance	0	850	0	7,650	0
Vehicle Insurance Vehicle Maintenance	708	575	5,054	5,175	4,804
Vehicle Taxes	300	170	4,317	1,845	2,884
Gasoline	0	0	391	300	188
TOTAL TRAVEL	730	725	6,257	6,525	7,886
TOTAL TRAVEL	1,980	4,115	31,253	37,450	30,432
ASSOCIATION PROMOTION					
Association Promotion - Lobbying	2,024	2,350	29,090	21,150	20,912
Association Promotion - Misc.	183	650	12,190	15,700	7,104
Association Promotion - M&E	995	1,500	7,992	19,000	13,362
Contributions	0	350	1,900	3,850	2,110
Professional Membership Benefit	0	250	1,782	2,250	1,978
Public / Member Relations	38	100	564	900	512
TOTAL ASSOC PROMOTION	3,240	5,200	53,518	62,850	45,978
PROFESSIONAL SERVICES					
Accounting & Auditing	0	0	17.000	45 500	44700
Consulting Services	0	1,000	17,268	15,500	14,792
Investment Managment	. 0		0	2,000	0
TOTAL PROFESSIONAL SERVICES	0	<u> </u>	1,098 18,366	4,500 22,000	3,973 18,765
				,] +
OTHER EXPENSES					
Vending Machine	0	0	75	100	75
Federal & State PAC Expenses Contact Banker	546	1,000	16,336	16,000	13,339
TOTAL OTHER EXPENSES	0	<u>0</u> 1,000	0	0 16,100	12 414
	540	1,000	10,411	16,100	13,414
ADMINISTRATIVE EXPENSES					
Board of Directors Expense	0	3,000	2,563	6,000	6,370
Executive Committee	0	0	2,110	2,500	2,019
Other Committees	987	500	1,676	1,000	250
D&O Insurance	2,903	3,000	26,127	27,000	26,082
Income Taxes	0	0	0	0	0
TOTAL ADMIN EXF3.	3,890	6,500	32,477	36,500	34,720
EDUCATION EXPENSES					
Event Expense	14,274	30,496	363,082	376,732	333,897
TOTAL EDUCATION EXPENSES	14,274	30,496	363,082	376,732	333,897
Total Expenses and Losses	214,485	258,850	2,232,505	2,467,930	2,192,194
Change in Unrestricted Net Assets	0	0	0	0	0
INCREASE (DECREASE) IN NET ASSETS	151,019	5,860	789,221	297,085	470,109
— Net Assets, Beginning of Year			5,145,508	5,145,508	4,594,263
Net Assets, End of Year			5,934,729	5,442,593	5,064,372
		:	0,004,720	0,772,000	3,007,372

OBA Insurance Agency STATEMENT OF FINANCIAL POSITION 1/31/2025

ASSETS			
CASH Cash and Cash Equivalents	\$21,985		
TOTAL CASH		21,985	
OTHER RECEIVABLES Due from OBA TOTAL OTHER RECEIVABLES	1,008,069	1,008,069	
PREPAID EXPENSES TOTAL CURRENT ASSETS		231	1,030,285
OTHER ASSETS Bankers Bank BMSI TOTAL OTHER ASSETS TOTAL ASSETS	4,438 111,664	116,101	\$1,146,386
LIABILITIES AND NET ASSETS			
LIABILITIES			
OTHER PAYABLES Due OBASCO TOTAL OTHER PAYABLES	42,366	42,366	
TOTAL LIABILITIES			42,366
NET ASSETS Common Stock Paid in Capital Current Earnings Retained Earnings TOTAL NET ASSETS	500 633,313 34,194 436,014		1 104 020
			1,104,020
TOTAL LIABILITIES & NET ASSETS			\$1,146,386

OBA Insurance Agency STATEMENT OF ACTIVITIES For the Nine Months Ending 1/31/2025

	MONTH ENDED 1/31/2025		YEAR TO 1/31/20		
	ACTUAL	BUDGET	ACTUAL	BUDGET	PRIOR
REVENUE AND GAINS					
Bank Insurance	\$5,002	\$5,250	\$38,325	\$47,250	\$37,959
Other Insurance Endorsements	1,373	1,370	2,480	12,330	20,172
Bank Employee Group	212	150	1,576	1,350	1,457
Total Revenue and Gains	6,587	6,770	42,380	60,930	59,587
EXPENSES AND LOSSES					
Bank Insurance	0	0	0	1.000	0
Administrative & General	648	2,163	8,186	12,510	11,541
Total Expenses and Losses	648	2,163	8,186	13,510	11,541
CHANGE IN NET ASSETS	5,939	4,607	34,194	47,420	48,047
Net Assets, Beginning of Year			1,069,826	1,069,826	1,009,635
Net Assets, End of Year			1,104,020	1,117,246	1,057,682

OBA Insurance Agency STATEMENT OF ACTIVITIES For the Nine Months Ending 1/31/2025

	MONTH ENDED 1/31/2025			YEAR TO DATE 1/31/2025		
-	ACTUAL	BUDGET	ACTUAL	BUDGET	PRIOR	
REVENUES AND GAINS						
Bank Insurance	\$5,002	\$5,250	#20.00F	A 17 050		
Bank Employee Group	\$5,002 212	ຈວ,2ວ0 150	\$38,325	\$47,250	\$37,959	
Other Insurance Endorsements	212	150	1,576	1,350	1,457	
Other Commissions	1,373	300	2 407	0 700	0.474	
NFP	0	1.000	2,497 0	2,700	3,171	
Walt Garner Associates	0	20		9,000	14,240	
Philadelphia American Life	0	50	(1)	180	101	
KeyState	0	0	(16) 0	450	461	
	V	<u> </u>	U	0	2,200	
Total Revenue and Gains	6,587	6,770	42,380	60,930	59,587	
EXPENSES AND LOSSES						
EMPLOYEE COMPENSATION						
OBA Salary Alloc	401	406	2 6 1 7	2.052	0.550	
TOTAL EMPLOYEE COMP	401	406	<u>3,617</u> 3,617	3,653	2,556	
	401	400	3,017	3,653	2,556	
EMPLOYEE BENEFITS						
OBA Insurance Alloc	43	40	357	364	0.40	
OBA 401K Alloc		30	128	364 274	249	
Staff Training	0	0	0		122	
TOTAL EMPLOYEE BENEFITS	57		485	<u> </u>	<u> </u>	
			400	007	571	
BANK INSURANCE	0	0	0	1,000	0	
GENERAL OFFICE EXPENSES						
Checking / Lockbox Fees	20	2	112	18	4	
Licensing Fees	0	0	0	300	226	
OBA General & Admin Alloc	93	99	737	887	552	
TOTAL GENERAL OFFICE EXPENSE	113	101	849	1,205	781	
			043	1,205	701	
ADMINISTRATIVE EXPENSES						
Accounting & Auditing	0	1,500	2,541	6 000	7 400	
D&O Insurance	. 77	85	694	6,000	7,139	
TOTAL ADMIN EXPS.	77	1,585	3,235		<u> </u>	
		1,000	5,255	0,705	7,033	
Total Expenses and Losses	648	2,163	8,186	13,510	11,541	
CHANGE IN NET ASSETS	5,939	4,607	34,194	47,420	48,047	
 Net Assets, Beginning of Year	· · · · · · ·		1,069,826	1,069,826	1,009,635	
Net Assets, End of Year		-	1,104,020	1,117,246	1,057,682	

OBA Services Company STATEMENT OF FINANCIAL POSITION 1/31/2025

ASSETS

CASH Cash and Cash Equivalents	\$220		
TOTAL CASH		220	
ACCOUNTS RECEIVABLE General TOTAL ACCOUNTS RECEIVABLE	40,276	40,276	
OTHER RECEIVABLES Due From Agency TOTAL OTHER RECEIVABLES	42,366	42,366	
DEFERRED EXPENSES Postage TOTAL DEFERRED EXPENSES	2,179	2,179	
PROPERTY AND EQUIPMENT Autos Accum Depr - Autos Computer Hardware Accum Depr - Computer Hardware TOTAL PROPERTY AND EQUIPMENT TOTAL ASSETS LIABILITIES AND NET ASSETS LIABILITIES	34,140 (7,665) 4,757 (2,939)	28,293 —	<u>\$113,334</u>
OTHER PAYABLES Due OBA TOTAL OTHER PAYABLES DEFERRED REVENUE Strategic Membership Dues Directory Subscriptions Advertising	696,869 126,462 3,500 22,407 4,583	696,869	
TOTAL DEFERRED REVENUE		156,952	
TOTAL LIABILITIES			853,820
NET ASSETS Paid in Capital Current Earnings Retained Earnings TOTAL NET ASSETS	1,493,492 (98,048) (2,135,929)		(740,486)
TOTAL LIABILITIES & NET ASSETS			\$113,334

OBA Services Company STATEMENT OF ACTIVITIES For the Nine Months Ending 1/31/2025

	MONTH ENDED 1/31/2025		YEAR TO DATE 1/31/2025			
-	ACTUAL	BUDGET	ACTUAL	BUDGET	PRIOR	
			·······			
REVENUES AND GAINS Products & Services	* 00 057		• • • • • • • •			
Advertising Income	\$26,257	\$19,102	\$176,751	\$177,018	\$165,803	
Newspaper Income	6,467	7,000	60,886	63,000	53,850	
Interest Income	2,635 0	2,500 0	24,112 0	22,500 0	23,826 406	
- Total Revenues and Gains	35,358	28,602	261,749	262,518	243,884	
	·	,			210,001	
EXPENSES AND LOSSES EMPLOYEE COMPENSATION						
Salary	47.400	17.000	(
OBA Salary Alloc	17,186	17,233	156,621	155,097	167,017	
FICA	6,798	3,661	23,688	32,949	6,381	
TOTAL EMPLOYEE COMP	<u>1,330</u> 25,314	2,418	12,136	21,762	12,602	
	20,014	23,312	192,445	209,808	186,000	
EMPLOYEE BENEFITS						
Insurance	4,122	3,922	35,165	35,298	32,476	
OBA Insurance Alloc	1,390	926	6,850	8,335	6,473	
401 K Plan	1,375	1,378	12,530	12,402	13,361	
OBA 401K Alloc	482	95	1,549	855	189	
Workers Compensation	35	40	344	360	349	
Internet	25	50	225	450	245	
Staff Training	1,415	0	2,275	6,000	1,579	
TOTAL EMPLOYEE BENEFITS	8,844	6,411	58,939	63,700	54,671	
GENERAL OFFICE EXPENSES						
Telephone	105	220	904	1 090	1 007	
Postage	0	15	24	1,980 135	1,807	
Dues	0	320	24	1,430	50	
Subscriptions	Ő	0	199	375	0	
Office Supplies	0 0	10	442	165	-	
Computer Supplies	0	10	442	240	102	
Xerox Supplies	0	10	10	240 90	49	
Network Maintenance	9	40	81	360	14 72	
Correspondence Supplies	. 15	10	91	90	72 97	
Staff Meals / Entertainment	0	100				
Bank Fees	0	20	2,861	3,450	6,384	
OBA General & Admin Alloc	6,438		160	180	180	
TOTAL GENERAL OFFICE EXP	6,567	7,674 8,429	<u> </u>	71,880 80,375	58,865	
	0,007	0,120	07,100	00,375	07,020	
Depreciation Expense	671	520	6,035	4,680	0	
NEWSPAPER EXPENSES	1,204	2,225	17,591	20,130	16,807	
FRAUD DIVISION EXPENSES	473	860	8,614	7,740	1,189	
PRODUCT & SERVICES EXPENSES						
RODOCT & SERVICES EXPENSES	401	540	3,482	4,860	3,211	
ADMINISTRATIVE EXPENSES						
Accounting & Auditing	0	1,000	5,587	6,000	5,707	
TOTAL ADMIN EXPENSES	0	1,000	5,587	6,000	5,707	
TAX EXPENSE						
Total Expenses and Losses	43,474	43,297	359,798	397,293	335,205	
INCREASE (DECREASE) IN NET ASSETS	(8,116)	(14,695)	(98,048)	(134,775)	(91,321)	
		<u> </u>			······	
Net Assets, Beginning of Year			(642,438)	(642,438)	(522,831)	
Net Assets, End of Year		-	(740,486)	(777,213)	(614,152)	

OBA Services Company STATEMENT OF ACTIVITIES For the Nine Months Ending 1/31/2025

	MONTH E 1/31/2		YEAR TO 1/31/20		
	ACTUAL	BUDGET	ACTUAL	BUDGET	PRIOR
REVENUES AND GAINS					
Products & Services	\$16,561	¢7 600	***		
Strategic Member Program	9,696	\$7,602	\$74,377	\$73,518	\$75,422
Interest / Misc	9,090	11,500	102,374	103,500	90,380
Newspaper	9,101	0	0	0	406
Петерарсі	9,101	9,500	84,999	85,500	77,675
Total Revenues and Gains	35,358	28,602	261,749	262,518	243,884
EXPENSES AND LOSSES					
Program Services:					
Newspaper	10,871	11,711	82,515	106.944	97,248
Fraud Division	14,532	15,280	136,012	141,921	160.869
Endorsements	9,739	6,753	70,422	64,739	13,517
Strategic Member	7,036	7,136	53,054	64,910	49.312
Administrative & General	1,296	2,417	17,794	18,779	14,260
Total Expenses and Losses	43,474	43,297	359,798	397,293	335,205
CHANGE IN NET ASSETS	(8,116)	(14,695)	(98,048)	(134,775)	(91,321)
Net Assets, Beginning of Year			(642,438)	(642,438)	(522,831)
Net Assets, End of Year		-	(740,486)	(777,213)	(614,152)

Foundation Statement of Financial Position January 31, 2025

ASSETS		
CASH Cash Restricted Cash - Robbery TOTAL CASH	\$30,767 19,128	49,895
TOTAL ASSETS		\$49,895
LIABILITIES AND FUND BALANCE LIABILITIES		
FUND BALANCE Current Earnings Retained Earnings TOTAL FUND BALANCE	3,044 46,852	49,895
TOTAL LIABILITIES & FUND BALANCE		\$49,895

Foundation INCOME STATEMENT For the Nine Months Ending January 31, 2025

	CURRENT MONTH	CURRENT YEAR TO DATE	PRIOR YEAR TO DATE
INCOME			
Special Income	\$0	\$100	\$0
Solicitation Income	0	4,071	5,533
Total Income	0	4,171	5,533
EXPENSES			
Accounting & Auditing	0	1.081	2,953
Miscellaneous Expenses	0	46	28
Total Expenses	0	1,127	2,981
NET PROFIT (LOSS)	0	3,044	2,552

Political Action Committee State STATEMENT OF FINANCIAL POSITION January 31, 2025

ASSETS

CASH Cash Certificates of Deposit TOTAL CASH	\$140,320 175,000	315,320	
OTHER RECEIVABLES			

TOTAL ASSETS

\$315,320

LIABILITIES AND FUND BALANCE

LIABILITIES

FUND BALANCE		
Current Earnings	697	
Retained Earnings	314,623	
TOTAL FUND BALANCE		315,320
TOTAL LIABILITIES & FUND BALANCE		\$315,320

Political Action Committee State INCOME STATEMENT For the One Month Ending January 31, 2025

	CURRENT MONTH	CURRENT YEAR TO DATE	PRIOR YEAR TO DATE
INCOME Solicitation CD Interest Total Income	\$2,697 0 	\$2,697 0 2,697	\$1,419
EXPENSES Campaign Contribution Total Expenses	<u>2,000</u> 2,000	2,000	<u>3,500</u> 3,500
NET PROFIT (LOSS)	697	697	(2,059)

Political Action Committee Federal STATEMENT OF FINANCIAL POSITION January 31, 2025

ASSETS		
CASH Cash TOTAL CASH	\$47,624	47,624
TOTAL ASSETS		\$47,624
LIABILITIES AND FUND BALANCE		
LIABILITIES		
FUND BALANCE Current Earnings	698	
Retained Earnings TOTAL FUND BALANCE	46,926	47,624
TOTAL LIABILITIES & FUND BALANCE		\$47,624

Political Action Committee Federal INCOME STATEMENT For the One Month Ending January 31, 2025

	CURRENT MONTH	CURRENT YEAR TO DATE	PRIOR YEAR TO DATE
INCOME Solicitation Total Income	\$728 728	<u>\$728</u> 728	\$334
EXPENSES Bank Fees Total Expenses	<u> </u>	<u> </u>	<u> </u>
NET PROFIT (LOSS)	698	698	286